

TXF EXPORT FINANCE DEALMAKERS ASSEMBLY 2024

FEATURING TXF DACH

VIENNA
19-20
NOVEMBER

DEALMAKERS

ASSEMBLY



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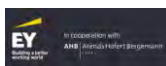
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TXF EXPORT FINANCE DEALMAKERS ASSEMBLY 2024

November 19 - 20

FEATURING TXF DACH

Marriott Vienna, Austria

The ultimate deal-origination, networking and meetings hub for the export finance market!

This event is all about making time to network and originate deals in advance of 2025 to be considered for the hottest deals on the table. With export finance borrowing increasing by 84%* in 2023 compared to 2022, now is the time to ensure you are part of the conversations that lead to big deals. Expect to meet the most relevant dealmakers from each industry and geographical location for the most valuable networking event of the year!

The event features keynote sessions each morning, focused workshops, unstructured networking, and structured networking focus groups to delve deeper into subject areas with the executives you need to meet. We will choose to focus on just a few, select and critical keynotes, leaving you the rest of the time to focus on meetings and dealmaking.

Additionally, the event features TXF DACH 2024 - German, Swiss and Austrian export finance sessions which will also take place in English.

The TXF DACH component of this event is co-hosted with



The event will bring together the most active dealmakers from - **LEADING EXPORTERS & BORROWERS** - **TOP LEVEL DEVELOPERS & FINANCIAL SPONSORS** - **LAW FIRMS** - **INSURERS** - **ECAs, DFIs & MDBs** - **BANKS & FINANCIAL INSTITUTIONS**



Uncover the biggest changes to the export finance market in the region.



Explore the bustling landscape of the market dynamics, with an emphasis on deal-origination



Discover the top players in Europe and the DACH region, from lenders to law firms, setting the stage for game-changing collaborations



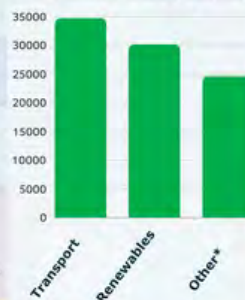
Additional networking activities around the main event including ice-breaker drinks on the eve of the event and industry cocktail reception on day one.

Export Finance Borrowing Skyrockets: 84% Surge in 2023 Compared to 2022

TXF Intelligence provides insights of the dynamics within the export finance market. Year on year we see an increase across export finance market, in both deals volumes and count. Transport was the top industry, surging from second place in 2022 to first.

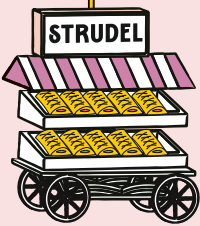


Top industries (in \$m)



* Other = Defence, Government finance, Financial Service, Undisclosed, Retail & Leisure, State financing, Conglomerate, Trade

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2024 COMPANIES ATTENDING

Aarsleff
ACENDIS Healthcare
Acrow Bridge
Afreximbank
Alcatel Submarine Networks
AME International
Andritz Hydro
ASPAC International
ATIDI - African Trade Insurance Agency (ATI)
Baden-Wuerttemberg Cooperative State University (DHBW)
Ballast Nedam
Banque Cantonale de Genève
Bayern LB
Bozankaya
Bpifrance
BPL
Brückner Group
Calik Enerji
Çanakkale Otoyol ve Köprüsü İnşaat Yatırım ve İşletme A.Ş.
Caterpillar
Commerzbank
con4exim GmbH
Credendo
Denizbank
Desmet Belgium
Deutsche Bank

Deutsche Leasing
Dogus Construction
DZ BANK
Eksim Energy
Elof Hansson
EnBW Energie Baden-Württemberg AG
EET Fuels
Euler Hermes
El Sewedy Electric Group
Enerjisa Üretim
EY-AHB
Fazzini
Federal Ministry for Economic Affairs and Climate Action
FIB Frankfurt International Bank
Garant Maschinenhandel
GE Vernova
HDI Global Specialty
Hedmenn Strauss
Helaba
HOMT
HSBC
ING Bank
INZAG
Jebesen & Jessen
JP Morgan
Kipas Holding
Kommalkredit Austria

Krones
KUKU - ECA
Langskip Energy Nordic
LBBW
Liebherr-Export
Limak Holding
Linsinger Maschinenbau Gesellschaft m.b.H.
Linxon
LUG Light Factory
Medical-Port
Metso Outotec
Missionpharma
Mitas Energy
Mitrelli
NMS Infrastructure
Nokia
Nordex
Oerlikon
OeKB
OLB Bank
OME (Odelga Med Engineering)
Petersen Matex Trading
Planet One Group
Plasser & Theurer Export von Bahnbaumaschinen
Primetals Technologies Austria

Proman Holding
Pro QUADRIGA
Raiffeisen Bank International AG (RBI)
Rieckermann
Recovery Advisors
Ronesans Holding
Santander
Satarem America Inc.
SEK
SERV - Swiss Export Risk Insurance
Siemens
SMS Group
Societe Generale
SSB Sauerwein&Schaefer Bau
STRABAG
Sub3degrees
SZA Schilling, Zutt & Anschütz
Thies GmbH & Co. KG
ThyssenKrupp Industrial Solutions
VAMED Engineering
VDMA
VINCI Energies
Voestalpine Railway Systems
WINDMÖLLER & HÖLSCHER
Zagope

To join them or find out more please visit the event website
or reach out to lorenzo.fregene@exilegroup.com

SPEAKERS



Helmut Bernkopf
Member of the Board
of Executive Directors
OeKB - Oesterreichische
Kontrollbank
Aktiengesellschaft



Markus Hoskovec
Managing Director
OeKB - Oesterreichische
Kontrollbank
Aktiengesellschaft



Nabil Jijakli
Group Deputy CEO
Credendo



Tzahi Malach
VP Structured
Finance
Mitrelli Group



Janusz Wladyczak
CEO
KUBE - Export Credit
Insurance Corporation
Joint Stock Company



**Anja von
Seckendorff-Aubriot**
Director
HSBC



Laure Duvernay
Director - Project
Finance & Business
Development
Alcatel Lucent
Submarine Networks



Tufan Özkan
Vice President
and CCO
Bozankaya



Lars Ponterlitschek
CIO
SERV - Swiss Export
Risk Insurance



Doris Rauch
Senior Vice President,
Project Finance
& Infrastructure
SERV



Bo Eskesen
Manager Business
Development
Mitas Energy



Daniel Bembenek
Head of Finance
& Guarantees
ThyssenKrupp
Industrial Solutions AG



Julia Schultz-Berndt
Head of Financial
Analysis & Structuring
Europe
Nordex



Frank Helmert
Head of Division
Market
& Innovation
Euler Hermes



Bastian Kern
Chair Interministerial
Committee Export
Credit Guarantees Germany
Federal Ministry for Economic
Affairs and Climate Action



Armel Castets
Deputy Assistant Secretary
in Charge of Export Finance
and Trade Promotion
DG Trésor



Bernd Höller
Head of Project
& Export
Finance
Brückner Group



Petra Rauscher
Executive Director,
Head of Export &
Investment Finance
Raiffeisen Bank
International AG (RBI)



Didas Kayiranga
UW
ATIDI - African
Trade Insurance
Agency (ATI)



Andrei Freiberger
Director, Structured
Trade & Export
Finance
Deutsche Bank



Wouter Goovaerts
Expert
Underwriter
Credendo - ECA



Birgitta Lindström Kruk
Senior Director
International Finance
Swedish Export
Credit Corporation
(SEK)



Doruk Gunay
Managing Director,
Export Finance
Ronesans Holding



Rita Ricciardi
Business Advisor
Bergs & More



Emilia von Mettenheim
Director, Competence Center
for German Export Finance
Westafrica and Sub Sahara Africa
Delegation of German Industry
and Commerce in Ivory Coast

ASSEMBLY

WHAT THE DEALMAKERS SAY:

"Good attendance from ECAs, good attendance from exporters, good attendance from borrowers. A very successful occasion all round."

Philip Lewis
Managing Director – Global Co-Head
of Export Finance
HSBC



"An exciting new concept with meetings, origination and networking at its heart. It was a great pleasure meeting many Customers, Partners and Friends again!"

Maximilian Plank
Director, Export & Investment Finance
Raiffeisen Bank International

"Great event that contributes significantly to building a useful network."

Malak Fayed
Treasury Specialist
Elsewedy Electric



"I would like to take the opportunity to compliment you on the various Exile events I have attended so far, which were very well organized, professionally addressed highest priority issues and enabled me to make priceless connections with potential partners that has lead to successful co-operations"

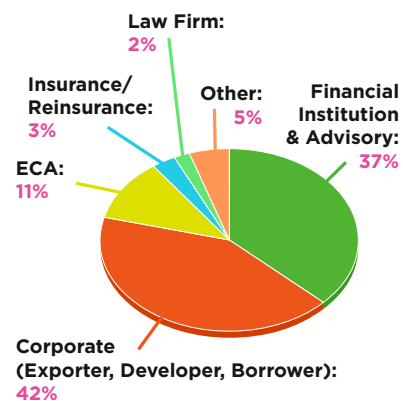
Yoav Brick
Structured Finance Manager
Mitrelli

VENUE

The TXF Export Finance Dealmakers Assembly (Featuring TXF DACH) will take place at the sublime and centrally-located **Marriott Vienna, Parkring 12A, 1010 Wien, Austria**



TYPICAL EVENT BREAKDOWN



Discounted room rates will be available to attendees. Contact operations@exilegroup.com for more information.

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INCREASE YOUR INDUSTRY PRESENCE

Enhance Your Brand Visibility with Exclusive Branding Opportunities



PRIVATE MEETING ROOM



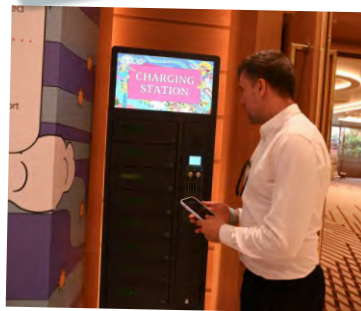
NETWORKING BREAK SPONSOR



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BREAKFAST BRIEFING SPONSOR



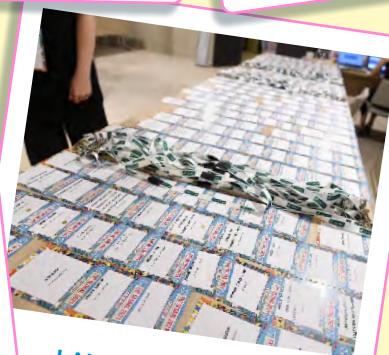
CHARGING STATION



WALKING TOUR



HEADSHOT STATION



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The majority of branding opportunities are limited to one sponsor and available on a first-come, first-served basis, so get in touch to avoid missing out: marketing@exilegroup.com

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- Quarterly market overviews and trend reports • and much more...

Contact intelligence@exilegroup.com for more information.

CONTACT US

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To discuss your TXF bespoke sponsorship package

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