

# **SPONSORS**

**COCKTAIL PARTNER** 



# credit europe bank

**PARTNER** 





**SPONSORS** 

**ALLEN & OVERY** 







**SUPPORTERS** 











# UNMATCHED OPPORTUNITIES FOR NEW BUSINESS AND DEAL ORIGINATION AT OUR 10-YEAR ANNIVERSARY IN THE GLOBAL NATURAL RESOURCES & COMMODITIES COMMUNITY.

Get ready to unlock the full potential of your business trip! Celebrate our 10th-anniversary milestone by joining us for an exclusive gathering of global market leaders, including active traders, producers, lenders, platform providers, insurers, and more, all converging under one roof for two dynamic days of unparalleled deal origination opportunities. Expect to:

**Connect with the powerhouses of the industry:** With over 500 leading dealmakers in attendance, connections will be forged, contracts will be sealed, and the stage will be set for the year ahead.

**Unlock your origination potential:** In the vibrant industry hub of Amsterdam, you'll experience our Black Tie Industry Awards Dinner, Cocktail Reception, and an engaging agenda featuring globally recognised experts. With just one trip, you'll immerse yourself in thought leadership and return to the office brimming with innovative ideas.

**Diversify your pipeline:** With a global presence, attendees will have the opportunity to learn from diverse perspectives, discover international best practices, and foster cross-border collaboration to enrich their own strategies. and grow their business.

#### **SPONSORSHIP PACKAGES:**

Contact hesham.zakai@exilegroup.com

#### **SPEAKING OPPORTUNITIES:**

Contact aife.howse@exilegroup.com

# DISCOUNTS ARE AVAILABLE ACROSS GROUP BOOKINGS:

Contact marketing@exilegroup.com

DRINK ME

## WHATS ON THE AGENDA

- What have the top traders and producers across the globe been up to over the past year, and what key industry themes are most prominently shaping their financing, trade flows and operations?
- · How is bank appetite holding up, and how is the rising interest rate cycle impacting bank portfolio composition?
  - What do top economists have to say about the ways in which wider geopolitical and macroeconomic themes are coming into play in the commodities space?
- What are the top regional headwinds and opportunities in Africa, Asia Pacific, Europe, the Americas, and MENA?
  - How is the nature of commodities finance evolving, as export credit agencies becoming increasingly involved in deals closed by commodity traders?
    - How are regions such as Europe and the US differing in terms of

sustainability-linked technologies, infrastructure, investments and ESG-tied debt?

 In the form of a deal case study session, what are the key defining features of some of the top commodity finance deals over the past year?

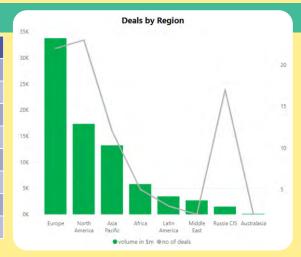


**VIEW THE LATEST AGENDA** 

# 2023 COMMODITY DEAL HIGHLIGHTS

Deal Region	Volume in \$m	No of deals	Volume
Europe	\$33,778	22	43%
North America	\$17,349	23	22%
Asia Pacific	\$13,234	12	17%
Africa	\$5,810	5	7%
Latin America	\$3,450	3	4%
Middle East	\$2,675	2	3%
Russia CIS	\$1,487	17	2%
Australasia	\$103	2	0%

Source: TXF Intelligence data as of 08 January 2024



# WHAT TO EXPECT?

DAY 0

Purchase a golden ticket with a seat at the Industry Awards Dinner (limited capacity), and rub shoulders with the biggest dealmakers from across the commodity finance world. Expect a three-course Black Tie dinner, with the announcement of perfect 10 deals of the year winners, and some special 10-year anniversary awards.



DAY 1

Experience it all on day one: star-studded keynote panels, interactive sessions with gameshows and case studies, and end the evening with a well-deserved drinks reception.



DAY 2

Unlimited networking moments await! Participate in our industry & country roundtables and see how TXF intelligence can support your workforce. It's the last day to connect face-to-face, so there will be plenty of deal talk!



# CONNECT WITH THE RIGHT PEOPLE, ALL IN ONE BUSINESS TRIP INCLUDING:

The Trading Houses seek market trends, partnerships, and insights for optimised deal origination.

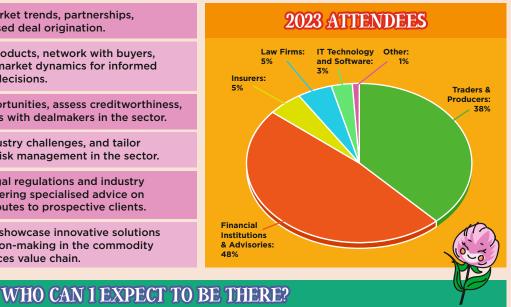
The Producers showcase their products, network with buyers, and stay informed about global market dynamics for informed production decisions.

The Lenders identify investment opportunities, assess creditworthiness, and establish financial relationships with dealmakers in the sector.

The Insurers dive into the industry challenges, and tailor insurance products for effective risk management in the sector.

The Law Firms converse on legal regulations and industry practices on a global scale, offering specialised advice on contracts, regulations, and disputes to prospective clients.

The Technology Providers get to showcase innovative solutions to enhance efficiency and decision-making in the commodity and natural resources value chain.





#### Advaita

Africa Specialty Risks

AfriMet Resources AG

Agora Agri

Agrocorp International

**AKA Bank** 

Allen & Overy

Alvean Sugar Amaggi

Ammonia Energy Association

**Archer Daniels Midland** 

ArrowResources AG

Bank of China

Barclays Bank

Barens Group

Benchmark Mineral Intelligence

**BPL Global** 

**British Foreign** 

Policy Group

Brown Brothers Harriman & Co CarbonChain

Carshalton

Citi

Coffee Ithaka

Commerzbank

Commodity Club Switzerland

Compagnie Minière du Bafing

Concord Resources Ltd

**Control Union** 

**Coral Energy** 

Coriolis Technologies Limited

Count Energy Trading

Credendo

Credit Agricole CIB

Credit Europe Bank

Czarnikow Group

D. Trading

**Deutsche Bank** 

Drum Risk

Duferco

DXT Commodities SA

DZ Bank

**Ecom Trading** 

ED&F Man

**Eminent Energy** 

**Enet Energy** 

**EP Resources** 

ES3G

Essar Oil UK

ETG Commodities Inc

Eurometaux

Farmer Connect

FMO Development

**FOS Asset** 

Garanti Bank International

**Gerald Group** 

Glencore

Gunvor

Hartree Partners

HFW

Hill Dickinson

Holding TCG SA

HSBC

**ICBC Standard Bank** 

Indagro S.A

Industrial and Commercial Bank of China (ICBC)

**ING Bank** 

Interfood Intesa Sanpaolo Isbank AG

Kevtrade

KfW IPEX-Bank

KME Group

**London Metal** Exchange

Louis Dreyfus Company

LUKOIL Benelux BV

Marsh JLT Specialty

Mayer Brown

Mercuria **Energy Group** 

Mizuho

Mocoh

Mtalx I td

MUEG

Mundo Verde Climate

Munich Reinsurance Company

> **National Bank** of Egypt

Nedbank Corporate & Investment Bank

Nedstar

Ocean Partners

Olam Group

Limited

**OMV Supply** 

**Polymetcore Trading** 

Qatar National Bank (QNB Group)

Rabobank

Santander

Santander Corporate

Banking

Serra Partners

Shell Siemens

Sinochem

Sinopeo

**SMBC** 

**SOCAR Overeas** 

Sonus Nobilis Steelforce Belgium

STX Commodities

**Open Mineral** 

**PANGEA-RISK** 

Sucden

Sumitomo Corporation

Swiss Re Corporate Solutions TELF

Tereos

**TigerRisk** 

TMT Metals

Trade In Space

Trafigura Group Pte **Traxys** 

Ultima Leadership Coachine

**Unipec UK Ltd** 

VA Intertrading AG Viterra

Vital Group

Volcafe

**WISTA Switzerland** 

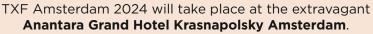
World Trade Organisation (WTO) **Yieldpoint** 

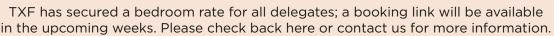
Yildirim Holding A.S

Zug Commodity Association (ZCA)



# **VENUE**





## **BOOKING LINK COMING SOON**

All booking queries and cancellations must be discussed directly with the hotel.

Any questions please contact operations@exilegroup.com









**Ernest Hryhoryev,** Senior Relationship Manager, Corporate Banking & Financial Institutions, **BANK OF CHINA** 









"Very good event as always, perfectly organised and the place to be to talk about commodities."

Julien Desire, Vice President, Structured Commodity Finance, Credit Agricole CIB



"Very great conference with opportunities for networking had a really great time."

**Collins Otiwu,** Head of Treasury and Corporate Control, Sugar, **ED & F Man** 







# **BOOK YOUR PLACE**

**Get your ticket** 

## **EARLY BIRD RATE**

In-Person ticket

## STANDARD RATE

In-Person ticket

## **VIP ACCESS**

(subscribers only)

**€4,499** 

**£4,999** 

**E3499** 

Expires 15 March 2024

BOOK YOUR PLACE TODAY

BOOK YOUR PLACE TODAY

Includes access to the subscriber lounge, 30% discount to all events plus news, data and more

Fmail:

marketing@exilegroup.com for your unique booking link

## **Subscribers with a Leader Package:**

Become a Leader subscriber for daily access to exclusive news, data, research and event content for your chosen brand TXF, Proximo or Uxolo

#### What's included:

Unlimited access to your chosen brand virtual events • 30% discount on physical event passes • Full access to the our comprehensive archive of recorded event sessions • Exclusive access to chosen brand members' community • Daily news online and via tailored newsletters • Full access to our chosen brand database containing over 3000 closed deals • Quarterly market overviews and trend reports • and much more...



intelligence@exilegroup.com for more information.



# **CONTACT US**



#### **HESHAM ZAKAI**

To discuss your TXF bespoke sponsorship package either in Amsterdam or online



#### **AIFE HOWSE**

For content and speaking enquiries



### HESHAM.ZAKAI@EXILEGROUP.COM



## **DARCY BELLE**

For TXF marketing, media and registration enquiries



#### **ZOE DIAMOND**

For all logistical and accommodation questions



#### DARCY.BELLE@EXILEGROUP.COM



ZOE.DIAMOND@EXILEGROUP.COM

AIFE.HOWSE@EXILEGROUP.COM