

TXF AMERICAS

STRUCTURED TRADE & EXPORT FINANCE

2024



miami
28-29 FEBRUARY

MEET THE SPONSORS

PARTNER



BNP PARIBAS

The bank for a changing world

ECA PARTNERS

bpifrance



SPONSORS

BANK OF AMERICA

J.P.Morgan



CORPORATE SPONSOR



JEBSEN & JESSEN

Financial Solutions

SUPPORTERS



#TXFAMERICAS24

TXF 2024 AMERICAS

STRUCTURED TRADE & EXPORT FINANCE

MIAMI
28-29 FEBRUARY

ROLL YOUR WAY TO THE HOTTEST DEALS IN STRUCTURED TRADE & EXPORT FINANCE ACROSS THE AMERICAS!

Get ready to spice up your pipeline - join us in Miami on 28-29 February to blaze a trail with the coolest cats in the industry. Picture this: exporters, borrowers, traders, producers, lenders, ECAs, DFIs, insurers and more all under one roof for two days of unparalleled origination opportunities that will set the rhythm for the year ahead. This is your chance to mingle with over 300 dealmakers where connections are forged and contracts are sealed.

HOT TOPICS UP FOR DEBATE INCLUDE:

- What are the latest updates from North American ECAs, and how are international ECAs supporting business in the region?
- What will become of the joined up approach from US EXIM, DFC, the Department of Commerce, and the Department of Energy?
- Will US EXIM's domestic 'make more in America' programme yield any results?
- What effect will the IRA have on the export finance market?
- What are the latest headwinds facing commodity traders, and will we see traders borrowing on the ECA market in the Americas?
- There is a lot of talk about giga-factories in North America, but will we see any projects come to fruition over the next year?
- Will the shipping industry finally bounce back after the pandemic?
- What role do DFIs have in closing ECA-backed deals, and will we see more collaboration moving forward?

★ FEATURING TXF'S CPRI CLUB, AN INTIMATE, INVITE ONLY ROUNDTABLE FOR USERS OF THE PRIVATE INSURANCE MARKET ★

VIEW THE FULL EVENT AGENDA

SPONSORSHIP PACKAGES:

Contact Alex.Sheriff@exilegroup.com

SPEAKING OPPORTUNITIES:

Reach out to Eavie.Burnett@exilegroup.com

ALSO TAKING PLACE IN MIAMI THIS WEEK:



CLICK TO FIND OUT MORE

...our sister-brand Proximo brings together the project finance world for an energy & infrastructure finance extravaganza. Like a clash of titans, the co-location of the TXF Americas and Proximo Latin America events provide more networking opportunities with a wider range of dealmakers, all in the same place at the same time. Discounts are available across groupbookings for both events.

Contact marketing@exilegroup.com
for more information



2023 deal highlights in the Americas

TXF
EXPORT FINANCE*

Total volume
North America
\$8,236 M
No. Deals
North America
29

Total volume
Latin America
\$8,323 M
No. Deals
Latin America
27

*2023 deals to 16 October 2023 according to Exile's data

#TXFAMERICAS24

MEET THE SPEAKERS



Miguel Siliceo
Head of
Investment Unit
Ministry of
Finance Mexico



Reta Jo Lewis
Chair
US EXIM



Sebastian Jano
Senior Consultant
US Department
of Energy, Loan
Programs
Office



Makiko Toyoda
Head of Global
Trade Finance
Programme
International Finance
Corporation (IFC)



Olga Calabozo
Head of Latin
America
& Caribbean
MIGA



Carl Daunar
Investment
Officer |
South America
Proparco



Patricia Holzman
Director Strategic
Ventures
Mitsubishi
Power Americas



Matheus Piorino
Head of North
America,
Customer Finance
Embraer



**Suzanne
Raubenstein**
Head of ECA
Customer
Financing
Boeing



Jacobus Vlok
Project &
Export Finance
Siemens
Energy



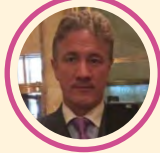
Lenny Floria
Head of Regional
Treasury and
Structured Finance
for the Americas
Nokia



Subha Nagarajan
Managing
Director
Financial
Services
GE



Andre Fernandes
Vice President
Olam Agri



Juan Carlos Uribe
Head LATAM -
Commodity
& Financial
Services
COFCO



Sunil George
Head of Structured
Trade Finance
Americas
Louis Dreyfus
Company



Santiago Lynch
North America
Head of STF
ADM



Bernd Kalbfell
Executive Manager
Export Finance
Jepsen & Jessen
Industrial Solutions
GmbH



**Marie Torres
Fisher**
Consultant
Ellicott Dredges



Peter Appelbaum
President
ARETEP



Lana Ravel
Area Manager
LATAM & The
Caribbean
Bpifrance



Carmen Vara
Director,
Underwriting
CESCE Credit
Insurance



Mika Relander
Senior Adviser,
Country Risks
Americas
Finnvera Plc.



Amy Shinkman
Vice President,
Export Credit
Insurance
US EXIM BANK -
Export-Import Bank
of the United States



Brad Dunderman
Executive Director
Sumitomo Mitsui
Banking
Corporation
(SMBC)



**Anne Marie
Thurber**
Managing
Director
SMBC



Aida Topcagic
Executive Director
Export & Agency
Finance
JP Morgan



Piers Constable
Senior Advisor
Private Export
Funding
Corporation



Jamie Brache
VP & Senior
Underwriter
Vantage Risk



David Anderson
Global Practice
Leader - Political
Risk
Starr Companies

To join them or find out more about a speaking role, please contact

Eavie.Burnett@exilegroup.com

[VIEW THE FULL EVENT AGENDA](#)

[#TXFAMERICAS24](#)

WHAT TO EXPECT?

DAY 0

Included in your ticket will be a pre-event icebreaker in the evening. A great addition to your trip, giving you a relaxed setting to network with your fellow guests. Plus, you will get a headstart on building new relationships ahead of the conference.



DAY 1

Experience it all on day one: star-studded keynote panels, interactive sessions with gameshows and case studies, an awards ceremony, and end the evening with a well-deserved drinks reception. PLUS day one is co-located with Proximo Latin America, bringing the energy, infrastructure and development finance community straight to your door.



DAY 2

It doesn't slow down on day two. Participate in our industry & country roundtables and see how TXF intelligence can support your workforce. It's the last day to connect face-to-face, so there will be plenty of deal talk!



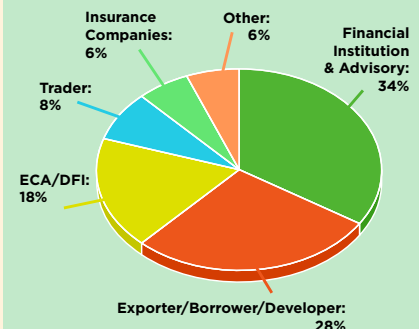
[VIEW THE FULL EVENT AGENDA](#)

WHO WILL I MEET

COMPANIES JOINING IN 2023 INCLUDED:

Aarsleff	CaixaBank	Financial Services Group	Kansas City Southern de Mexico	SACE	UGT Renewables
Acclaim Energy Mexico	Cargill	Finnvera	KfW IPEX-Bank	Santander	UK EMBASSY COLOMBIA
Agora Agri	Central American Bank For Economic Integration	Fitch Ratings	Landesbank Baden - Wurttemberg (LBBW)	Satarem America Inc.	US EXIM BANK
Allen & Overy	CHG Meridian Mexico	Fortescue Metals Group	Liebherr-Werk Ehingen	SERV	Validus Speciality
Allied World Insurance Company	Cinepolis	General Electric	Louis Dreyfus Company	SGT Fund	Vantage Risk
ANZ	Citi	Gerald Group	MIGA	Siemens	Veridapt
Archer Daniels Midland	CNB Bank	Global Recovery Group	Ministry of Finance Mexico	Societe Generale	Volaris
Aretep	COFCO	Helvetia Resources	Mitsubishi Corporation	SMBC	Volvo Group Latin America
Austrian Federal Economic Chamber	Commerzbank	Hitachi Energy	Mitsubishi Power Ltd.	Sovereign Risk Insurance	Wabtec Corporation
Banco Pichincha	Cosapi	Hogan Lovells	Mizuho	Standard Chartered	Women in Maritime Association Caribbean
Bank of America Merrill Lynch	Credit Agricole CIB	Howden CAP	Nidec ASI	Sumitomo Corporation	World Bank Group
BayernLB	DekaBank	HSBC	Nokia	TD Securities	
BBVA	Deutsche Bank	IBT Group	Ocean Partners		
BCI Miami	Deutsche Leasing	ImpactA Global	Olam Agri		
Beazley	DLA Piper	Inter-American Development Bank	OPCS GROUP CORPORATION		
Bechtel	DZ Bank	International Finance Corporation	Pino Capital		
Bechtel Enterprises	EDC	International Materials	Polish Nuclear Power Plants		
Blenheim Underwriting	EKF	Intesa Sanpaolo	Private Export Funding Corporation (PEFCO)		
BNP Paribas	Ellicott Dredges	Jaini Chemicals and Pharmaceuticals	Rescom Holdings		
Bpifrance	Engie Mexico	Jebsen & Jessen			
BPL Global	Euler Hermes	JP Morgan			
	Export and Investment Fund of Denmark				
	FinDev Canada				

TYPICAL GUEST BREAKDOWN:



#TXFAMERICAS24

PROXIMO LATIN AMERICA

ENERGY, INFRASTRUCTURE & DEVELOPMENT FINANCE

2024

JOIN BIG HITTERS OF THE PROJECT FINANCE
WORLD FOR A FAST-TRACK TO NEW LEADS
AND DEALS ACROSS LATIN AMERICA!

VISIT THE PROXIMO LATIN AMERICA WEBSITE [HERE](#) TO FIND OUT MORE.

Co-located with

TXF 2024 AMERICAS

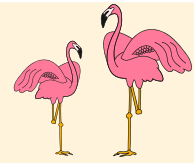
STRUCTURED TRADE & EXPORT FINANCE

EAST Miami hotel

MIAMI
27-28 FEBRUARY

Venue

TXF Americas 2024 will take place at the glamorous EAST Miami Hotel: 788 Brickell Plaza, Brickell, Miami, FL 33131, United States



ACCOMMODATION: Further info on accessing discounted room rates will be available soon. Please keep checking the website for updates!



Please contact Zoe Diamond (zoe.diamond@exilegroup.com) if you have any questions about the venue or accommodation.



A very productive, fruitful and enjoyable event, when it comes to networking and getting updated about market developments.

Juan Jose Garcia, Regional Head of Syndications, Sub-Saharan Africa, Latin America & Caribbean, IFC

The best trade and export conference for the Americas!

Volker Helms, Managing Director, LBBW

Great networking event, especially to meet export finance players, ECAa, and suppliers finance teams.

Virginie Hurst, Head of Export Finance, South America, Credit Agricole CIB

THE event for export finance in the Americas.

Marco Fracchia, Head Financial Institutions, Intesa Sanpaolo

#TXFAMERICAS24



BOOK YOUR PLACE

Includes access to the subscriber lounge, 30% discount to all events plus news, data and more

SUPER EARLY BIRD

In-Person ticket

\$3,599

Expires 1st December 2023

BOOK NOW

EARLY BIRD

In-Person ticket

\$3,999

Expires 19th January 2024

BOOK NOW

FULL PRICE

In-Person ticket

\$4,499

BOOK NOW

VIP ACCESS

(subscribers only)

\$3,149

EMAIL MARKETING@EXILEGROUP.COM FOR THE DISCOUNT CODE

BOOK BOTH & SAVE BIG!

TXF Americas 2024 + Proximo Latin Americas 2024 COMBO Price

\$5,999

Subscribers to the TXF Leader Package:
Don't forget you get 30% off standard rate tickets.

Email marketing@exilegroup.com today to get your discount code.

As always, we are ready and waiting to provide a tailored sponsorship and branding package suited to your needs and budget.

Please contact alex.sheriff@exilegroup.com to get the ball rolling!



MEET THE TEAM



EAVIE BURNETT

Head of Production
eavie.burnett@exilegroup.com

Contact Eavie regarding the agenda or participating as a speaker.



ALEX SHERIFF

Head of Events Sales
alex.sheriff@exilegroup.com
+44 (0)203 735-1850

Get in touch with Alex to discuss sponsorship/branding opportunities and group bookings.



LUCY MORRIS

Senior Marketing Manager
lucy.morris@exilegroup.com

Ask about special corporate rates, booking a delegate place, media partnerships or social media assets for this event.



ZOE DIAMOND

Operations Manager
zoe.diamond@exilegroup.com

Reach out to Zoe for any queries relating to the overall operations of the event, the venue or accommodation.

#TXFAMERICAS24