

## **SPONSORS**

#### **SPONSORS**



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# JOIN BIG HITTERS OF THE PROJECT FINANCE WORLD FOR A FAST-TRACK TO NEW LEADS AND DEALS ACROSS LATIN AMERICA

Latin America is shaping up to have a massive comeback in 2024 after a quiet year in 2023 and Proximo Latin America Energy, Infrastructure, and Development finance is the best place (and the most opportune time) to learn the best avenues for your 2024 portfolio. Proximo returns to the LatAm hub of Miami gathering the most important infra and energy development and finance leaders. Join us to be a part of vitally important conversations with fellow experts in the sector to explore the role of private and institutional capital in supporting the development, expansion and decarbonisation of Latin America's energy.

transport and social infrastructure sectors. You are guaranteed to leave this event with sharper insights, new connections and to build your pipeline for 2024 and beyond.

VIEW THE FULL EVENT AGENDA

#### SPONSORSHIP PACKAGES:

Contact Nicolas. Cano@proximoinfra.com

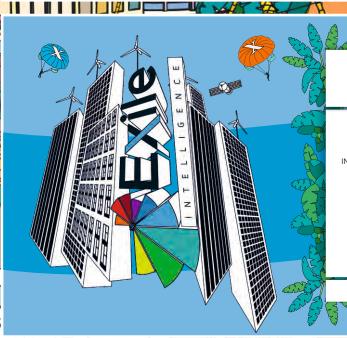
### SPERIOR OPPORTUDITIES:

Reach out to Maura.Murphy@proximoinfra.com



...our sister-brand TXF brings together the export finance world for a structured trade & export finance extravaganza. Like a clash of titans, the co-location of the TXF Americas and Proximo Latin America Events provide more networking opportunities with a wider range of dealmakers, all in the same place at the same time. Discounts are available across group bookings for both events.

Contact marketing@proximoinfra.com for more information



# 2023 deal highlights in Latin America

#### PROXIMO

PROJECT AND INFRASTRUCTURE FINANCE

\$24,895m total volume

> 105 deals

\$237m av deal size

### uxolo

DEVELOPMENT AND IMPACT FINANCE

\$13,367m total volume

**124** 

\$108m av deal size

\*2023 deals to date according to Exile's database as of 19/10/23



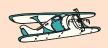


### WHAT TO EXPECT?

Included in your ticket will be a pre-event icebreaker in the evening. A great addition to your trip, giving you a relaxed setting to network with the leading developers and lenders. Plus, you will get a headstart on building new relationships ahead of the conference.



Experience it all on day one: star-studded keynote panels, interactive sessions with gameshows and case studies, an awards ceremony, and end the evening with a well-deserved drinks reception.



It doesn't slow down on day two! Rise early for a morning run, participate in our industry & country roundtables and see how Proximo intelligence can support your workforce. Plus the co-located TXF Americas begins, get access to structured trade & export finance dealmakers for even more deal origination opportunities.



# CONNECT WITH THE RIGHT PEOPLE, ALL IN ONE BUSINESS TRIP INCLUDING:

The financial sponsors using development platforms to build out renewables at scale

The strategic **infrastructure sponsors** that are looking to recycle capital to invest in leading-edge mobility solutions

Leading developers in the latin america region looking for financing opportunities

The **infrastructure fund**s building diverse portfolios of assets in the region

The institutional debt investors that are willing to look at larger and more complex deal structures

Plus COMMERCIAL LENDERS, PROJECT SERVICE PROVIDERS, LAW FIRMS, INSURERS, DFIs & MDBs, BANKS & FINANCIAL INSTITUTIONS

# WHAT WILL YOU LEARN?



How are global DFIs and ECAs supporting the buildout of new assets in Latin America and the Caribbean?



Brazil continues to be the top focus for many investors, especially in the international community - what can we expect from the new administration and what do you need to know before investing?



What can be learned from international project financings in other emerging markets?



What asset classes are most protected from inflation fluctuations, and most likely to see a huge uptick in financial closings in 2024?



Who's who? - which sponsors and lenders are most active, and how are they working with a quiet market as they wait for things to warm back up?



Country by country breakdown of risks and opportunities, from local currency to political risk





# WHO CAN I EXPECT TO BE THERE?

#### PERS IN THE LATIN AMERICA REGION INCLUDING:

THE MOST
DEVE
Acciona
AES Gener
AES Panama
Aleatica
Aligned Data Centers
Andes Mining & Energy
Antü Energía
Arke Energia
ATA Renewables
Atlas Renewable Energy
BMR Energy LLC
Canadian Solar
CarbonFree Chile
CarbonFree Group of Companies
Celeo Redes
Cerro Dominador
ContourGlobal
Corporacion America Airports
D3 Energy LLC
DigitalBridge
Ecopetrol
EDF Renewables Chile
EDF Renewables Colombia
EdgeConnex
Electryon Power Inc
ENEL Americas
Enel North America
ENEL X
Enfoca
Engie México
Envision Energy
First Solar
Globalvia
GLP Brasil
Grana y Montero Infrastructure
Grenergy Renovables
Groupe ADP
Grupo Bicentenario
HDF Energy
HIF Global
High-Trend International

IE MOST A	CTIVE LEND	E	RS AND D
DEVELO	OPERS		F
Acciona	Innergex		AD Capital Partners
AES Gener	Invenergy		AGP
AES Panama	Iridium Concesiones		Management
Aleatica	de Infraestructuras		Allianz Global Investors
Aligned Data Centers	John Laing		Ameris Capital
Andes Mining & Energy	Latin America Power		AMP Capital
Antü Energía	Liberty Utilities		Apollo
Arke Energia	Long Light		Ardian
ATA Renewables	Energy		Ardinall Investment
Atlas Renewable	Mainstream Renewable		Management, LF
Energy	Power		ARGO Finance Partners
BMR Energy LLC	Matrix Renewables		ATP
Canadian Solar	MegaFlux		BlackRock
CarbonFree Chile	Metro de Lima 2		Brookfield
CarbonFree Group	Mitsubishi Power Americas		Brookfield Asset
of Companies	Northland Power		Management
Celeo Redes	Odinsa		Canadian Pension Plan
erro Dominador	ON*NET Fibra		Investment Board (CPPIB)
ContourGlobal	Colombia		Caryle Group
Corporacion America	Orel Energy Group		Cigna
Airports	Petróleos del		Delphos
D3 Energy LLC	Perú S.A Petroperú		Denham Capita
DigitalBridge	Phoenix Tower		Ecofin
Ecopetrol	International		EIG Global
DF Renewables Chile	Piemonte Holding		Energy Partners
DF Renewables Colombia	Powertis		EllisDon Capital
EdgeConnex	Prumo Logística		Energy
Electryon Power Inc	Red de Energía del Perú		Infrastructure Partners
ENEL Americas	Sacyr		Exus Management
Enel North	Scala Data Centers		Partners
America	Siemens Energy		Global Infrastructure
ENEL X	Solarpack		Finance LLC
Enfoca	Solarpack		Global Infrastructure
Engie México	Sonnedix		Partners
Envision	Southern Cross		
Energy First Solar	Group		LAW

Termocandelariapowe Ltd

Thermion Energy

Total Energies

Tramarsa

Transportadora de Gas Internacional S.A. ESP

UGT Renewables

Verdonck Vestas

VGMobility

Vitol Group

Voltalia

X-ELIO

Hydro-Star Energy, LLC

inci Concessions

InfraBridge

AND DE	/ELOPERS
FUN	IDS
AD Capital Partners	l Squared Capital
AGP Management	IFM Investors
Allianz Global Investors	ImpactA Global
Ameris Capital	John Hancock / Manulife
AMP Capital	KKR
Apollo	
Ardian	KKR Capital Markets
Ardinall Investment anagement, LP	LAP Latin America Partners
RGO Finance Partners	Libra Group
ATP	Logos apital
BlackRock	Macquarie
Brookfield	Macquarie Capital
Brookfield Asset Management	Macquarie Infrastructure & Real
Canadian Pension Plan Investment Board (CPPIB)	Assests MEAG
Caryle Group	Metlife
Cigna	MetLife Investments
Delphos	Mubadala
enham Capital	Capital - Brazil
Ecofin	Navigatio Capital
EIG Global Energy Partners	Ontario Municipal Employees
EllisDon Capital	Retirement System (OMERS)
Energy Infrastructure Partners	Pacific Life
Exus Management	Prudential private capital
Partners	Rimac Seguros
Global Infrastructure Finance LLC	Rio Bravo Investimentos

Barico BCI	Goldman Sac
Banco de la	Goldinan Sac
Provincia de	HSBC
Buenos Aires	TISEC
Banco	IDB Invest
Latinoamericano	Inter-Americ
de Comercio	Developmen
Exterior (BLADEX)	Bank
LACONON (BEADEA)	Dank
Banco Sabadell	Internationa
	Finance
Bank of America	Corporation (I
Merrill Lynch	
DD\/4	Jefferies Gro
BBVA	ID Manage
Dei Cornerate	JP Morgan
Bci Corporate Finance	Manulife
Fillalice	Manufile
BNP Paribas	Mizuho
Capital One	MUFG
CIBC Capital Markets	Natixis
Citi	Partners
Citi	Group
Commerzbank	Croup
Commerzadin	Santander
Credit Agricole CIB	
_	Scotiabank
Credit Suisse	
	SGCIB
Delaware Trust	CMDC
Deutsche Bank	SMBC
Deutsche Bank	Société
Deutsche	Générale
Investitions -	Concluie
und Entwicklung-	Validus
sgesellschaft (DEG)	Speciality
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BAN	K5	GOVERNMENT	
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Capital Markets Citi  mmerzbank it Agricole CIB	Natixis Partners Group Santander Scotiabank	Investment Guarantee Agency Ministry of Energy & Natural Resources, Ecuador Ministry of Finance Paraguay Ministry of Mines	

	OTHER	
	OTTIER	
American family utual insurance	CohnReznick LLP	Marsh
	DB Insurance	Monte Partners
Andrade Gutierrez S/A	DEG	Riverside Advisors
Arroyo Energy Investors	Edgan Jones	Rockville Capital
Arup	Everest Insurance	Siemens Financial Services
Astris Finance	Exagon Impact Capital	Sovereign Risk Insurance Ltd
Atlantic Global Risk LLC	Fitch Ratings Ltd.	Splight AI
Atlantico Capital	High Trend Brazil  Howden Group	Texel Finance Ltd.
BIO Belgian	Innovation	The Nature Conservancy
Investment Company	Merchant Partners	TMF Group
Blenheim Underwriting Limited	Itaú Asesorías Financieras Limitada	UBS
BPL Global	Kroll Bond Rating Agency Inc.	Vantage Risk
TUOLOG	L AUGOT AAGAI	(DAIIIA

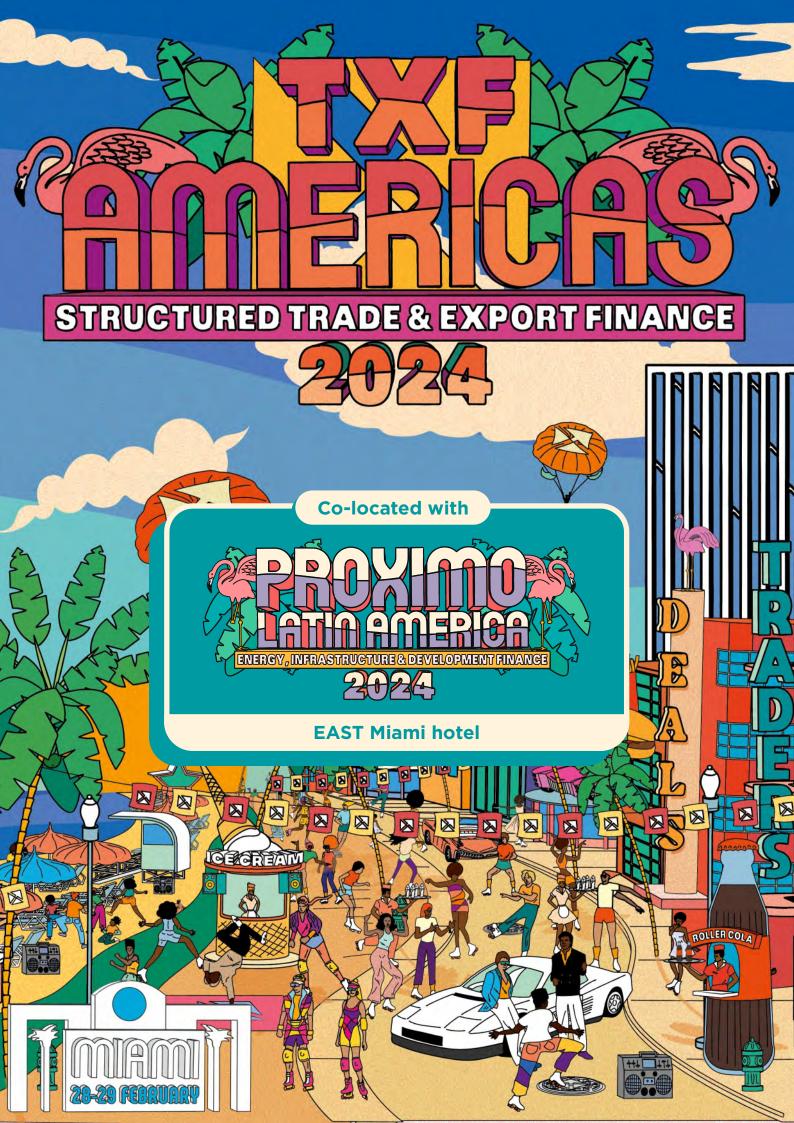


#### **LAW FIRMS**

Sustainable Development Capital LLP

Akin Gump Strauss Hauer & Feld	King & Spalding  Latham  & Watkins	Limited Kroll Bond Vantage Risk BPL Global Rating Agency Inc.
Allen & Overy		
Ashurst	Lefosse Advogados	TYPICAL GUEST BREAKDOWN
Baker McKenzie	LEGA Abogados	
	Machado meyer	Bank:
Clifford Chance	advogados	Developer:
	Mayer Brown	DFI/ECA:
DLA Piper	Milbank LLP	9%
Exagon Partners	Paul Hastings	
Garrigues	Pinheiro Guimaraes	Insurance: 9% Advisory:
Greenberg Traurig LLP	Shearman & Sterling	3%
Guerrero Olivos	White & Case	Investor: 12% Ratings Agency:
Hughes Hubbard & Reed LLP	Willkie Farr & Gallagher LLP	Other: 2% 5%
Jones Day	Winston & Strawn	Law Firm: 17%





# Proximo LatAm 202 EAST Miami Hotel: 788 Brickell Plaza, EL 37171 United St

Proximo LatAm 2024 will take place at the glamorous

788 Brickell Plaza, Brickell, Miami, FL 33131, United States

**ACCOMMODATION:** We are pleased to announce that the Proximo team have secured a reduced room rate at EAST Miami for event attendees. These rooms are available across the whole event week.

These rooms are available at \$449 per night and are available to book **HERE** 

All booking gueries and cancellations must be discussed directly with the hotel.

Please contact Zoe Diamond (zoe.diamond@proximoinfra.com) if you have any questions about the venue or accommodation.









DE LA TRANSPORTE





This event is a must for those with an ambition to be part of the infrastructure scene in the Region. An opportunity to discuss experiences and expectations from key players and to network across the value chain in one place was great value for us.

**Armando Gomez** X-ELIO

The Proximo LatAm event is always a great way to stay connected to the world of infrastructure finance that matters for Latin America. The team at Proximo ensures a professional but fun atmosphere that facilitates close networking **Rodrigo Barfield** for relaxed business development. I'll be sure to return. **Long Light Energy** 

Another great forum organized by Proximo with the key players in the infrastructure/ energy space. Great place to connect with clients, financial institutions, developers perspectives on the most relevant market trends from **Pedro Aparcio** the key experts in the region. **Goldman Sachs** 

Great event, very well organized with interesting panels. We managed to meet with many key banks in Latam as well as institutional investors. Will repeat next year.

Emi Takehara Grenergy







### **BOOK YOUR PLACE**

Includes access to the subscriber lounge, 30% discount to all events plus news, data and more

**SUPER EARLY BIRD** 

In-Person ticket

\$3,599

**Expires 1st December 2023** 

ICE GREAT

EARLY BIRD

In-Person ticket

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Expires 19th January 2024

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VIP ACCESS

\$3,149

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**BOOK NOW** 

**BOOK NOW** 

#### **BOOK BOTH & SAVE BIG!**

Proximo Latin Americas 2024 + TXF Americas 2024 COMBO Price

\$5,999

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Email marketing@proximoinfra.com today to get your discount code.

As always, we are ready and waiting to provide a tailored sponsorship and branding package suited to your needs and budget.

Please contact nicolas.cano@proximoinfra.com to get the ball rolling!





## **MEET THE TEAM**



### MAURA MURPHY

**Head of Production**maura.murphy@proximoinfra.com

Contact Maura regarding the agenda or participating as a speaker.



### MCOLAS CANO

Commercial Director, Latin America and Caribbean nicolas.cano@proximoinfra.com

Get in touch with Nico to discuss sponsorship/branding opportunities and group bookings.



### NATASHA WARNE

**Head of Events Marketing**marketing@proximoinfra.com

Ask about special corporate rate tickets, booking a delegate place, media partnerships or social media assets for this event.



### ZOEDIAMOND

**Senior Operations Manager** zoe.diamond@proximoinfra.com

Reach out to Zoe for any queries relating to the overall operations of the event, the venue or accommodation.



#PROHIMOLATHM2024

