# AGENCY, ENERGY & INFRASTRUCTURE FINANCE

MIXF PROXIMO UXOLO



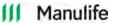
**SPONSORS** 

J.P.Morgan





**SUPPORTERS** 





AGENCY, ENERGY & INFRASTRUCTURE FINANCE OSTEDBY



PROXIMO UXOLO



# Roll your way to the hottest deals in Energy, Infrastructure & Export Finance across the Americasi

Get ready to spice up your pipeline - join us in Miami in April to blaze a trail. Picture this: a curated guest list of the most important exporters, borrowers, infrastructure and energy developers and project sponsors; equity investment funds; institutional investors; debt providers; ECAs and more all under one roof for two days of unparalleled origination opportunities that will set the rhythm for the year ahead. This is your chance to get the inside track with the most active dealmakers in Latin and North America to identify key origination opportunities. This is the place where connections are forged and contracts are sealed.

#### HOT TOPICS UP FOR DEBATE INCLUDE:

- Upcoming US Elections: Political risk, what is the impact on credit finance, infrastructure and renewables? How will renewables and emerging energy transition technologies fare? The market has recently attracted ECAs, but will things change following elections and how will this affect US EXIM?
- Untied Products: Clients are asking for more flexible, untied products from ECAs. Who is offering these, and what impact do they have in the Americas?
- Energy transition: what does it look like in the Americas? How will ECAs and DFIs work with the pure project finance market to make it happen?
- Latin America presents an abundance of infrastructure and renewable energy investment opportunities for global players. Political risk, regulatory reforms, proliferation of sustainability linked finance, climate mandates and ESG and growing bankability of new technologies constantly affects the way money flows into projects in the region.
- Data center boom is a huge investment opportunity. What are the destinations, what are the best projects, how do investors see them going forward?
- Chile is a great regional success story, the renewables boom continues despite the Chilean DiscoPPA crisis of 2022, battery energy storage systems (BESS) are currently the big focus
- Mexico new president, the industry seems cautiously optimistic positive signals for renewables, nearshoring -American firms moving manufacturing from China to Mexico, still flagged as a big impending trend



**VIEW THE FULL EVENT AGENDA** 

Sponsorship Packages: Contact danielle.assis@exilegroup.com

Speaking Opportunities: Reach out to nick.rozanov@exilegroup.com



2

W

5



#### 2023 deal highlights in North and Latin America



EXPORT & AGENCY FINANCE

\$12.5bn Total volume North America 46

No. Deals North America

\$11bn Total volume Latin America

No. Deals Latin America

\*2023 deals according to Exile's data as of August 24

#### PROXIMO

PROJECT AND INFRASTRUCTURE FINANCE

\$195bn

Total volume North America

373 No. Deals North America

\$52.4bn

No. Deals Latin America

\*\*2023 deals according to Exile's data as of August 24

#### uxolo DEVELOPMENT AND IMPACT FINANCE

\$340m

No. Deals North America

\$45.2bn

No. Deals Latin America

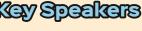
\*\*\*2023 deals according to Exile's data as of August 24

#AMERICAS2025



# Key Speakers







Ángela Pérez Chairperson & CEO Cofides



Diego Rausei **CFO LATAM** Zelestra Energy



Isaac Solomon President (Ag.) Caribbean Development Investment Officer Bank (CDB)



Gautam Bhandari **Global Chief** & Managing Partner **ISquared Capital** 



Marie-Laure Mazaud CEO STOA



Rodrigo Pedroso Pacto Energia



Jean-François Joachim **CFO VG** Mobility



Renato Valdivia **Head of Commercial** Atlas Renewable **Energy** 



Luis Arizaga **Partner Exus Management Partners** 



Susana Lopez **Investment Director Climate Fund Managers** 



Valentina Burger Jimenez VP, Debt Capital Markets . DigitalBridge



**Graham Erion** VP M&A and Structured Finance CarbonFree Group of Companies



Nikolaos Nikolaidis Vice President, Finance Innergex



**Angie Salom Manager Energy** Latin America & Caribbean at FMO FMO - Dutch Entrepreneurial **Development Bank** 



**Anmay Dittman Managing Director Blackrock** 



Patricia Holzmann **Director Strategic** Ventures Mitsubishi Power Americas



**Andreas Cremer** Director of Infrastructure and Energy **Deutsche Investitions-und** Entwicklungsgesellschaft (DEG)



**Matheus Piorino Head of Customer Finance North** America -Director **Embraer** 



**Lenny Floria Head of Regional** Treasury and Structured Finance for the Americas Nokia



Adio Stefoni Country Manager, Chile Luminous Energy



Mariana Fulan de Souza **Head of Origination** Serena



Benigno Villarreal **Director General** Vive Energía



Marcelo Costa **Finance Director** Alupar



Maria Ignacia Varela Vice President, **Finance HIF Global** 



Jaime Guillen Partner & Founding Principal Mexico Infrastructure **Partners** 



Gerardo Aguilar **Senior Managing** Director **MGM** Innova Capital



Jake Vlok **Director Project** Finance **Siemens Energy** 



**Anne Marie Thurber Managing Director** Sumitomo Mitsui Banking Corporation (SMBC)



Alexandro Padres **Paul Hastings** 



Makiko Toyoda Head of Global Trade Finance Programme International Finance Corporation (IFC)



**Jeff Ferry Board Member** Elea Digital



Mariana Primera **Managing Director** Manulife



Ricardo Bosch VP NA Cintra



Ana Lia Rojas **Executive Director Chilean Association** of Renewable Energies and Storage (ACERA)



## What to expect?

0 DAY

Included in your ticket will be a pre-event icebreaker in the evening. A great addition to your trip, giving you a relaxed setting to network with your fellow guests. Plus, you will get a headstart on building new relationships ahead of the conference.

DAY

Experience it all on day one: star-studded keynote panels, interactive sessions with gameshows and case studies, an awards ceremony, and end the evening with a well-deserved drinks reception. Bringing you the energy, infrastructure, development and export finance communities straight to your door.

a

It doesn't slow down on day two. Participate in our industry & country roundtables and see how Exile intelligence can support your workforce. It's the last day to connect face-to-face, so there will be plenty of deal talk!

# Companies joining in 2024 included:

#### **Developers/Exporters/ Borrowers**

Aarsleff

John Deere

**Acclaim Energy** Mexico

Kansas City Southern de Mexico

Agora Agri

**Archer Daniels** 

Midland

Aretep

**Bechtel** 

**Bechtel** 

**Enterprises** 

Cargill

**CHG Meridian** Mexico SAPI de CV

Cinepolis

Cosapi

COFCO

Ellicott Dredges

Engie Mexico Fortescue

Metals Group

General Electric

**Gerald Group** 

Helvetia Resources AG

Hitachi Energy

**IBT Group** 

International **Materials** 

Jaini Chemicals and **Pharmaceuticals** 

Jebsen & Jessen **Industrial Solutions GmbH** 

AN7

Banco Pichincha

Merrill Lynch

Liebherr-Werk Ehingen GmbH

Louis Dreyfus

Company Mitsubishi

Corporation

Nidec ASI S.n.A

Nokia

Ocean Partners

Commodities

Olam Agri

**OPCS GROUP** CORPORATION

Polish Nuclear

**Power Plants** 

**Rescom Holdings** 

Satarem

America Inc.

Siemens

Siemens Energy

Sumitomo

Corporation

UGT Renewables

Volaris

Volvo Group Latin America

Wabtec

Corporation

#### **Financial institutions:**

Bank of America

(BAML)

BayernLB BBVA

**BCI Miami** 

**BNP Paribas** 

CaixaBank

Citi

**CNB Bank** 

Commerzbank

Credit Agricole CIB

DekaBank

Deutsche Bank

**Deutsche Leasing** 

DZ Bank

Financial

Services Group

**GE** Capital

GE Energy **Financial Services** 

HSBC

Intesa Sanpaolo

JP Morgan

JPMorgan Chase

KfW IPFX-Bank

Landesbank Baden -Wurttemberg (LBBW)

Mizuho

**Private Export Funding Corporation** (PEFCO)

Santander

Societe Generale

Standard Chartered

Sumitomo Mitsui Bankino Corporation (SMBC)

**TD Securities** 

#### Law firms

A&O Shearman

Akin Gump

Hauer & Feld Clifford Chance

**DLA Piper** 

**Exagon Partners** 

Greenberg Traurig LLP

Guerrero Olivos

Hogan Lovells Jones Day

King & Spalding

Latham & Watkins

Lefosse Advogados

Mayer Brown Milbank LLP

Pinheiro

Guimaraes Shearman

& Sterling White & Case

Winston & Strawn

#### **ECAs/Government:**

**Bpifrance** 

Finnvera plc

**EDC** - Export Development Canada

Ministry of **Finance** Mexico

SACE

**Export Risk** 

UK FMBASSY

FKF

EKF - Denmark's

**Export Credit Agency** 

**Euler Hermes** 

**FXIM** COLOMBIA

Export and Investment Fund of

Denmark (EIFO)

US EXIM BANK Export-Import Bank of the **United States** 

### Insurance:

Allied World Insurance Company

Howden CAP

Beazlev

Sovereign Risk Insurance Ltd.

Blenheim Underwriting Limited

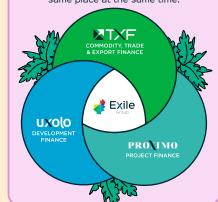
**BPL Global** 

Validus Speciality

Vantage

#### TAKING PLACE IN MIAMI THIS WEEK:

..We bring together our three brands Proximo - Project finance, TXF - Export Finance & Uxolo - development. Like a clash of titans, the co-location these communities offer more networking opportunities with a wider range of dealmakers, all in the same place at the same time.







## Venue

TXF Americas 2023 will take place at the glamorous EAST Miami Hotel: 788 Brickell Plaza, Brickell, Miami, FL 33131, United States

#### **ACCOMMODATION:**

Further info on accessing discounted room rates will be available soon. Please keep checking the website for updates!

PLease contact Zoe Diamond **zoe.diamond@exilegroup.com** if you have any questions about the venue or accommodation.

















"Extraordinary platform to meet investors, borrowers, EPC contractors, regulators, all together with a great atmosphere and superb content."

Hernan Barros, Vice Chairman, PETRÓLEOS DEL PERÚ S.A. - PETROPERÚ



2

9



"An exceptional group of leaders in the power and infrastructure world" **Ben Cader-Bentel**, Business **Development**, **New Energy Risk** 

"

The Best trade and export conference for the Americas! Volker Helms, Mannaging Director, LBBW





Great networking event, especially to meet export finance players, ECAs, and suppliers finance teams. Virginie Hurst, Head of Export Finance, South America, Credit Agricole CIB



THE event for export finance in the Americas.

Marco Fracchia, Head Financial Institutions, Intesa Sanpaolo



"Great event with real industry insiders." Justin DeAngelis, Partner, DENHAM CAPITAL







## Stand out from your competitors with an exclusive branding opportunity



PRIVATE MEETING ROOMS



ICEBREAKER DRINKS RECEPTION



NETWORKING DRINKS RECEPTION

GEN



CHARGING STATION



LANYARDS



CUSTOM BRANDED ITEMS





MEETING TABLE



LINKEDIN HEADSHOT



Additional branding opportunities include Networking Partner, Walking Tour, Breakfast Briefing, Lunch Sponsor

Each branding opportunity is limited to one sponsor and available on a first come first served basis, so get in touch to avoid missing out:

marketing@exilegroup.com





# Book Your Place

#### **In-Person Tickets:**

**Super Early Bird Price** 



expires 10th January 2025

**BOOK NOW** 

**Early Bird Price** 



expires 21st February 2025

**Standard Price** 



**VIP Access** 

(subscribers only)



Includes access to the subscriber lounge, 30% discount to all events plus news, data and more

**BOOK NOW** 

**BOOK NOW** 

**BOOK NOW** 



#### **Sponsorship**

Showcase your brand to future business partners. Get ahead of the competition and win new business as an event sponsor.

Please contact Danielle Assis to get the ball rolling! danielle.assis@exilegroup.com



W

9

#### **Marketing**



**Lucy Morris** Senior Marketing Manager lucy.morris@exilegroup.com



**Darcy Belle Events Marketing Manager** darcy.belle@exilegroup.com

# Meet the team

#### Speaker enquiries



**Nick Rozanov** Senior Content Lead nick.rozanov@exilegroup.com

Venue and accommodation enquiries:



**Zoe Diamond** Senior Operations Manager zoe.diamond@exilegroup.com

#### Sponsorship enquiries



**Melanie Stevenson** Development Manager melanie.stevenson@exilegroup.com



**Danielle Assis Development Manager** danielle.assis@exilegroup.com