

AGENDA - DAY ONE

9:00 AM

OPENING REMARKS & VIDEO: 10 YEAR ANNIVERSARY EDITION!

TXF at 10 Opening Remarks & video

Daniel Sheriff, CEO, Exile Group

9:15 AM

OPENING KEYNOTE: PORTUGUESE MINISTERIAL WELCOME ADDRESS

A spotlight on the endeavours currently being undertaken by the Ministry of Economic Affairs and Sea to support international trade, accelerate climate action to ensure a net-zero future and alignment of economic recovery with the 2030 agenda and UN SDGs

António Costa Silva, Minister of Economy and Maritime Affairs, Portuguese Ministry of Economy and Maritime Affairs

9:30 AM

CORPORATE CFO KEYNOTE: HOW TO LEVERAGE FINANCIAL TOOLS TO PLUG THE INFRASTRUCTURE FUNDING GAP

Corporate CFO Keynote: How to leverage financial tools to plug the infrastructure funding gap

Vishal Gulati, CFO, GE Energy Financial Services

Moderator: Daniel Sheriff, CEO, Exile Group

GLASTONBURY - PLENARY

ECA CEO HOT SEAT: 1-1 FIRESIDE LEADERSHIP INTERVIEWS

We will run this 1hr session 3 times over the event, with each CEO interviewed for 10 minutes on key issues relating to export finance, product innovations and responses to macro trends

Edna Schöne, Head of ECA Business, Euler Hermes

Nicolas Dufourcq, CEO, Bpifrance

Mairead Lavery, President and Chief Executive Officer, EDC - Export Development Canada

Alessandra Ricci, Chief Executive Officer, SACE

Saad Alkhalb, CEO, Saudi EXIM Bank

Reta Jo Lewis, President & Chair, US EXIM BANK - Export-Import Bank of the United States

Moderator: Hesham Zakai, Managing Director, Exile Group

9:45 AM

COACHELLA - PROXIMO ENERGY & INFRASTRUCTURE FINANCE STREAM

PROXIMO DRAGONS DEN

Now more than ever the energy transition is propelling at a ferocious rate and advances in technologies and green tools are constantly beginning to surface, join our panelists to:

- Take a fresh look at the latest innovative and exciting projects to land in Europe from Hydrogen to EV charging stations and get ahead of the curve on where the next developments in the world of project finance are progressing.
- Assess how adoption curves could vary across the continent primarily due to legislation and understand how this will influence geographical financing of these new projects.

Michael Crabb, VP Finance, Last Energy

10:30 AM

NETWORKING BREAK



GLASTONBURY - PLENARY

ECA CEO HOT SEAT: 1-1 FIRESIDE LEADERSHIP INTERVIEWS

Peter Gisler, CEO, **SERV - Swiss Export Risk Insurance**

Anna-Karin Jatko, Director General, **EKN - The Swedish Export Credit Agency**

Fernando Salazar Palma, Chairman & CEO, **CESCE Credit Insurance**

Magnus Montan, CEO, **Swedish Export Credit Corporation (SEK)**

Moderator:

Dominik Kloiber, Co-Founder, **Exile Group**

Moderator:

Michael Foundethakis, Partner - Global Head of Trade & Export Finance, **Baker McKenzie**

COACHELLA - PROXIMO ENERGY & INFRASTRUCTURE FINANCE STREAM

INDUSTRY ALL PLAY: COUNTRY ROUNDTABLES

GERMANY

FRANCE

SPAIN

ITALY

PORTUGAL

UNITED KINGDOM

Joao Macedo, Country Head, **Akuo Energy**

Andre Salgado de Matos, Partner, **CS' Associados**

Francisco Santos Costa, Partner, **Cuatrecasas**

Melanie Schrader, Project Manager, **Landesbank Baden - Wurttemberg (LBBW)**

PRIMAVERA - UXOLO DEVELOPMENT FINANCE & IMPACT FINANCE

DFI LEADERS PANEL: UNLOCKING PRIVATE CAPITAL TO TACKLE THE INFRASTRUCTURE GAP

Appetite is plentiful, but how do we best mobilise large scale private capital investment into climate, infrastructure, and development finance projects? What more can DFIs do to facilitate investment from institutional investors? How effective are products such as unfunded risk transfers? How big is the market for impact investing to fill SDG criteria?

Amal-Lee Amin, Managing Director and Head of Climate, Diversity and Advisory, **British International Investment (BII)**

Antonio Mena, Senior Finance Manager, **Bechtel Corporation**

Aditi Bhattacharya, Investment Specialist, **Asian Development Bank (ADB)**

Elena Palei, Global Head for Infrastructure, **MIGA**

Melanie Lawrence, Senior Manager, Guarantees & Specialized Finance, **Afreximbank**

Moderator: Paulo Martelli, VP & Chief Investment Officer, **FinDev Canada**

WOODSTOCK - CPRI CLUB

THE CPRI PRODUCT USER'S SPECIALIST FORUM

CPRI can be seen as one of the banks' best friends for credit risk mitigation and exposure management, and it's ever more important as a tool in bank syndications. While regulatory warning shots are still being fired, and its capital treatment may be challenged again, we go deep into showing how the product can best be used by bank and corporate buyers. What improvements to the product do they still want to see? What projects and which sectors are best suited to CPRI and what more can insurers do to make the product attractive? We explore Significant Risk Transfers (SRTs) and see whether they are likely to gain more traction in the wake of Basel 3.1 and the Credit Suisse/SVB challenges. Is capacity enough, and how can it be built further? Where are prices heading in a high interest rate/inflationary environment?

Gary Lowe, Managing Director & Head, Global Credit Insurance Group, **Standard Chartered**

Ramona Homfeld, Director CPRI and Portfolio Solutions, **KfW IPEX-Bank**

Boris Jaquet, Global Head, Distribution, **Deutsche Bank AG**

Moderator: Vlad Bobko, Managing Director, **AON**

11:30 AM

GLASTONBURY - PLENARY

TOP TROPES OF THE DECADE

A decade in data: A deep dive into the TXF Data vault to explore emerging trends in ECA finance

Gabriel Buck, Founder and Managing Director, **GKB Ventures**

Alfonso Olivas, Head of Data and Digital Product, **Exile Group**

Moderator:
Daniel Sheriff, CEO, **Exile Group**

COACHELLA - PROXIMO ENERGY & INFRASTRUCTURE FINANCE STREAM

OFFSHORE WIND CASE STUDY EFGF

Faysal Talata, Head of Finance, **Ocean Winds**

Marco Wiedijk, VP, Business Development, **Principle Power**

Bin Wang, Vice President (Offshore Renewables), **Norwegian Hull Club**

Moderator:
Tom Nelthorpe, Editor at Large, **TXF**

PRIMAVERA - UXOLO DEVELOPMENT FINANCE & IMPACT FINANCE

INVESTING WHERE IT COUNTS: PROJECTS WITH SOCIAL IMPACT

Social and sustainable projects are attractive assets for the portfolio, so how can we structure deals to allow capital to flow into projects where it's needed? This panel considers:

- What can the market do to increase investor confidence in social projects, particularly in emerging markets?
- Where do social projects cross over with transactions that have a positive environmental impact?
- What role does microfinance play in ensuring that social deals get done?
- Sustainable Finance Disclosure Regulation (SFDR) – is this helping or hindering – what is the role of regulation in impact investments?

Aislinn Bakker, Portfolio Manager, Development Finance, **Allianz Global Investors**

Victoria Miles, Founding Partner, **ImpactA Global**

Jose Moncada, CEO, **Fondo Bolsa Social**

Mayank Goyal, Senior Operations Officer, **IDA World Bank**

Guido Clary, Head of Western Balkans and Turkey, **EIB Global**

Moderator:
Sam McManus, Director, **Uxolo**

WOODSTOCK - CPRI CLUB

TAKING THE PULSE: ASSESSING THE STATE OF THE CPRI MARKET

Our finest doctors assemble for a CPRI club industry health check - can we gauge the market's resting pulse rate when the global economy veers wildly? How big is the CPRI market now - did it really double in capacity between the GFC and the pandemic? What prices are being achieved and what is appetite looking like in emerging markets - particularly Africa? Is quality still the watchword amid geopolitical rumblings, the Ukraine war and dollar swings? We may have evolved structurally after the pullback two years ago, but are we worried about the recent UK PRA consultation on 'Basel 3.1'? Will regulators listen to calls to support trade credit insurance? Where do our doctors stand on reverse marketing by managing general agents and on Significant Risk Transfers (SRTs)? Will insurers ever get as excited as some banks would like them to be about SRT transactions that could help cut bank regulatory capital holdings? Costs and fears of history repeating are two constraints to writing risks as our doctors are likely to warn.

Caroline Tran, Regional Product Leader, Global Political Risk, Credit & Bond - Europe, **AXA XL**

Natalie Chiamonte, Division President, **Sovereign Risk Insurance Kade Spears**, CEO, **Pernix Specialty Limited**

Charlotte Hampshire, Senior Broker, **BPL Global**

Moderator:
Katharine Morton, Head of Trade, Treasury and Risk, **TXF Media**

12:15 PM

12:55 PM

KEYNOTE LUNCH SPONSOR ADDRESS - CELEBRATING THE 30TH ANNIVERSARY OF AFREXIMBANK

Kofi Asumadu Addo, Director Guarantees and Specialized Finance, **Afreximbank**

1:00 PM

LUNCH

GLASTONBURY - PLENARY

ECA LEADERS HOT SEAT: 1-1 FIRESIDE LEADERSHIP INTERVIEWS

Janusz WLADYCZAK, CEO, **KUKE, ECA of Poland**

Tim Reid, Chief Executive Officer, **UK Export Finance**

Pauli Heikkilä, CEO, **Finnvera plc**

Nabil Jijakli, Deputy CEO, **Credendo**

Youngkuk Kim, Head of Project Finance Coordination Department, **Korea Trade Insurance Corporation**

Moderator:
Katharine Morton, Head of Trade, Treasury and Risk, **TXF Media**

Moderator:
Bill Caudle, President, **Bechtel Enterprises**

COACHELLA - TXF SPOTLIGHT STREAM

POLICY WORKSHOP - OECD AND EUROPEAN COMMISSION PERSPECTIVES

David Drysdale, Head of Export Credits and Competition Division, **OECD**

Franziska Loeke, Seconded National Expert, **European Commission**

Moderator:
Henri D'Ambrieres, Advisory Services - Export, Trade and Project Finance, **HDA CONSEIL**

PRIMAVERA - UXOLO DEVELOPMENT FINANCE & IMPACT FINANCE

WORKSHOP: THE INVESTORS' FORUM

Investors are chomping at the bit to mobilise funds into development projects - but what do they need from the public sector to make this happen? This workshop brings together investors from across the globe to discuss the project portfolio, challenges, and opportunities to invest in vital projects.

Manfred Schepers, CEO and Founder, **ILX Fund**

Rita Sousa, Partner, **Faber Ocean**

Maria Celeste Hagatong, President, **Banco Português de Fomento (BPF)**

Piers Lakin, Senior Associate, **Ocean 14 Capital**

Tim Streeter, Head of Investor Relations, **The Private Infrastructure Development Group (PIDG)**

Moderator:
Faheen Allibhoy, Managing Director & Head of the J.P. Morgan Development Finance Institution, **JP Morgan**

WOODSTOCK - CPRI CLUB

WORKSHOP: THE MARKET FOR (RE)INSURING AGENCY FINANCE AND DEVELOPMENT INSTITUTIONS - THE DFI & ECA PERSPECTIVE

The market for (re)insuring agency finance and development institutions has been growing in recent years, as more and more ECAs and DFIs look to manage their risk exposures and optimize their balance sheets. Attendees will hear from industry experts on the latest innovations and product offerings in the market. Gain insights into the unique perspectives from ECAs, DFIs, reinsurers, underwriters, and brokers on how they have leveraged private market solutions to unlock capital and projects. How can we unlock increased risk sharing while overcoming limits to tenor and capacity offered by the private market? Can a treaty agreement be tailored to offer the same ease of use as facultative reinsurance?

Alf Stenqvist, Senior Credit Risk Adviser and Deputy Chief Credit Risk Officer, Risk Management Department, **EKN**

Christian Kleboth, Head of Debt Mobilisation, **EBRD**

Megha Khanduja, Senior Underwriter - Global Political Risk, Credit & Bond, **AXA XL**

ROCIO URIARTE CHAVARRI, Deputy Director - Strategy & International Relations. State Account Division, **CESCE Credit Insurance**

Kofi Asumadu Addo, Director Guarantees and Specialized Finance, **Afreximbank**

Moderator:
Martha Brown, Broker, **TEXEL**

2:30 PM

GLASTONBURY - PLENARY

**TOMORROW'S BORROWERS:
A HEALTHY APPETITE FOR ECA
DEBT - BATTERY STORAGE & GRID
INFRASTRUCTURE**

Steven Cespedes, Debt Finance
Manager, **Northvolt**

Hugo Duarte de Oliveira Rua, CFO,
Aurora Lithium

Amila Colakhodzic, VP Project
Financing, **FREYR Battery**

Tobias Behringer, Vice President -
Treasury & Corporate Finance -
Projects & Regions, **Siemens Energy**

Tuomas Haapakoski, Director
Financial Services, **Wartsila**

Moderator:

Edward Bullen, Managing Director,
**Sumitomo Mitsui Banking
Corporation (SMBC)**

COACHELLA - TXF SPOTLIGHT
STREAM

**GREENING YOUR PORTFOLIO:
INVESTING IN CLEAN ENERGY
AND SUSTAINABLE CHEMICALS**

Denis Kurochkin, Head of Finance,
ATOME

Abdelaziz Yatribi, CEO, **Yamna**

Pete Cairns, Senior Licensing
Manager, **Topsoe**

Moderator:

Mais Haddadin, Principal |Global
Sustainability Lead, **NexantECA**

PRIMAVERA - UXOLO DEVELOPMENT
FINANCE & IMPACT FINANCE

**UKRAINE WORKSHOP: LEVERAGING
FINANCIAL TOOLS TO AID IN CRISIS
SUPPORT AND REBUILDING AND
REDEVELOPMENT POST CONFLICT**

Ukraine workshop: Leveraging
financial tools to aid in crisis
support and rebuilding and
redevelopment post

Gennadiy Khelemsky, Head
of Structured Trade Finance
UkrGasbank, **JSB UKRGASBANK**

Janusz WLADYCZAK, CEO,
KUKE, ECA of Poland

Ines Rocha, Managing Director,
Impact & Partnerships, **EBRD**

Moderator:

Vlad Bobko, Managing Director, **AON**

WOODSTOCK - CPRI CLUB

**CLAIMS 101: WHAT CAN WE
LEARN FROM THE FIGURES?**

Are claims that we've been worrying
about for the past three years starting
to come in now? Well, yes, but. Here
we look at how, now the brakes that
have been taken off post pandemic
support, the market is evolving, but
not quite in the way that had been
expected. Are we being visited by
zombies? Not so much. Old asym-
metries still exist, and new ones are
being created by geopolitics, the
Ukraine war, inflation and climate
change. How are claims evolving in
the public and private markets, and
to what extent is this impinging on
CPRI in developed and emerging
markets? Government intervention
and aid may have dampened defaults,
but with rising debt levels, particularly
in emerging markets and in Africa,
where will the figures go from here?

Valerio Ranciaro, Chief Credit
& Restructuring Officer, **SACE**

Andrew van den Born, Managing
Director, Financial Solutions & Global
Head of CPRI for Financial Institutions,
WTW

George Bellord, Director, **BPL Global**

Joshua Koehler, Associate Director,
Berne Union

Ankita Dutta, Senior Underwriter,
Liberty Global Group

Moderator:

Max Thompson, Editor at Exile
Group, **Exile Group**

3:15 PM

4:00 PM

NETWORKING BREAK

HAVE I GOT NEWS FOR YOU: THE GLOBAL HEADS DEBATE?

André Gazal, Global Head of Export Finance, **Credit Agricole CIB**

Aaron Ross, Global Head of Project & Export Finance, **ANZ (Australia and New Zealand Banking Group)**

Werner Schmidt, Global Head of Structured Trade & Export Finance, **Deutsche Bank**

Cécile CAMILLI, Global Head of Development & Structured Export Finance, **Societe Generale**

4:30 PM

Yasser HENDA, Global Head of Export Finance, **BNP Paribas**

Richard Hodder, Global Head of Export & Agency Finance, **Citi**

Guillermo Hombrevella, Global Head Export & Agency Finance, **Santander**

Michiel de Vries, Global Head Structured Export Finance, **ING Bank**

Manav Futnani, Managing Director | Global Co-Head of Export Finance, **HSBC**

Moderator: Dominik Kloiber, Co-Founder, **Exile Group**

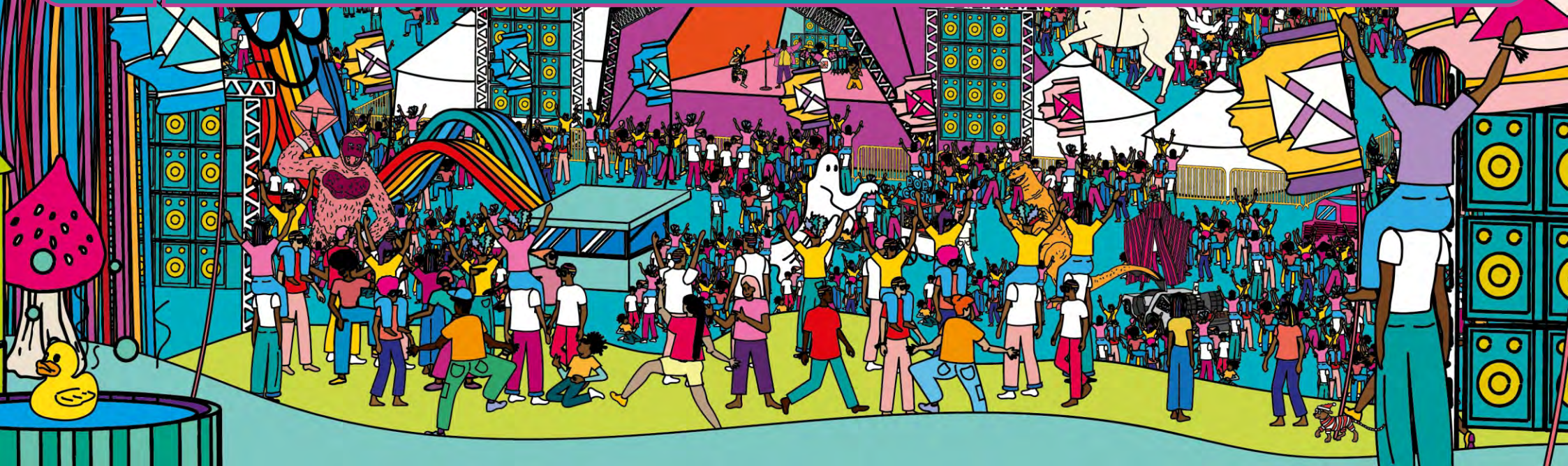
5:30 PM

GLASTONBURY - PLENARY: TXF & UXOLO AWARDS CEREMONY

TXF & Uxolo Award Winners Ceremony Celebrate industry success with the TXF & Uxolo Perfect 10 Deals of the Year Awards! We invite the deal makers in our award-winning categories to give key takeaways from these landmark transactions!

6:00 PM

TERRACE BAR: DRINKS RECEPTION SPONSORED BY MUFG



AGENDA - DAY TWO

7:00 AM

TXF INTELLIGENCE'S MORNING RUN & ROOFTOP YOGA CLASS

Kick off day two with one of our wellness activities! Morning Run - meet us outside the hotel and join us for a leisurely 5k run around the delights of Lisbon. Rooftop Yoga - join us on the rooftop for a relaxing yoga class overlooking the sights of Lisbon. Spaces are extremely limited so sign up soon to avoid disappointment! While you hustle through meetings, keynotes, networking, and awards at TXF Global, don't forget to prioritise your health with our wellbeing program, brought to you by TXF Intelligence. Once you're done focusing on yourself, take some time to improve the health of your business development pipeline with TXF Intelligence - a market-leading data, news, and community platform. Speak to one of the team on site for more information.

8:00 AM

BREAKFAST ROUNDTABLE: WOMEN IN EXPORT & INFRASTRUCTURE FINANCE

Aida Topcagic, Executive Director - Export & Agency Finance, **JP Morgan**
Cristina Bergomi, Senior Vice President, **GE Capital**
Anna-Karin Jatko, Director General, **EKN - The Swedish Export Credit Agency**
Reta Jo Lewis, President & Chair, **US EXIM BANK - Export-Import Bank of the United States**
Michal Ron, Chief International Business Officer, **SACE**
Esi Eshun (OBE), Director of Business Group, **UK Export Finance**
Francesca Beomonte, Global Head of Structured Trade and Export Finance, **UniCredit**
Helen Brume, Director of Project & Asset Based Finance, **Afreximbank**
Moderator: Katy Rose, Director, **Exile Group**

9:00 AM

OPENING CEREMONY: FROM LISBON TO ATHENS THE OLYMPIC TORCH RELAY

Jose Vairinhos, President of the Board of Directors, **Cosec**
Gregory Stamatopoulos, CEO, **Export Credit Greece**
Moderator: Hesham Zakai, Managing Director, **Exile Group**

9:20 AM

LIGHT AT THE END OF THE TUNNEL? KEYNOTE MACROECONOMIC FORECAST

We invite two top geopolitical and macroeconomist speakers to go head-to-head and give you the current lay of the land. How do they see global growth predictions, inflation and monetary policy playing out against the backdrop of geopolitics and crisis that left a dark cloud over 2022? Are there signs of an increase in optimism?

Philippe MILLS, CEO, **SFIL**
Derek Halpenny, Managing Director, Head of Research, Global Markets EMEA & International Securities, **MUFG**
Moderator: Katharine Morton, Head of Trade, Treasury and Risk, **TXF Media**

10:00 AM

KEYNOTE PANEL: GOVERNMENT MINISTRY PERSPECTIVES & NET ZERO COMMITMENTS

Keynote panel: Government ministry perspectives & net zero commitments

Bastian Kern, Chairman of the Interministerial Committee for Export Credit Guarantees, **German Federal Ministry for Economic Affairs and Energy**
Paul Teboul, Directorate-general of the Treasury - Ministry of Economy and Finance, **Ministry of Finance of France - DG Trésor**
Japhet Justine, Commissioner Sovereign Debt Management, **Ministry of Finance & Planning Tanzania**
Malick Ba, Senior Advisor to the Minister of Economy planning and cooperation (Republic of Senegal)
Moderator: Christine Jordan, Head of Structured Export Finance Germany, Austria & Switzerland, **Standard Chartered**

10:45 AM

NETWORKING BREAK

GLASTONBURY - PLENARY

LEADERSHIP PANEL: CAN TRADE AND POLICY INSTRUMENTS CIRCUMNAVIGATE CRISIS TO ACCELERATE TRANSITION AND NET ZERO?

Ratnakar Adhikari, Executive Director, Enhanced Integrated Framework Secretariat, **World Trade Organisation (WTO)**

Nazeem Noordali, Chief Operating Officer, **International Islamic Trade Finance Corporation**

Eileen Wang, Head of Global Strategy, **The Glasgow Financial Alliance for Net Zero (GFANZ)**

Eila Kreivi, Director, Chief Sustainable Finance Advisor, **EIB Global**

Chris Cox, Global Head of Trade and Working Capital Solutions, Treasury and Trade Solutions, **Citi**

Moderator:
Dr. Andreas Klasen, Professor of International Business, **Offenburg University**

COACHELLA - BREAKOUT 1

REGIONAL ROUNDTABLE - AFRICA

Madiha Aslam, Head of Project & Structured Finance, **ASGC Group**

Arnaud Sarret, Head of Structured Export Solutions, **Natixis**

Angela Perez, Head of Structured Finance, **Elecnor**

Paulo Oliveira, CFO, **MCA Group**

Robert Doyle, Group CFO, **Sun Africa LLC & UGT Renewables LLC**

Kome Ajegbo, Structured Product Solutions + Sustainability, **Africa Finance Corporation (AFC)**

Moderator:
Ed Harkins, Trade and Export Finance Ambassador, **South African Chamber of Commerce**

PRIMAVERA - BREAKOUT 2

REGIONAL ROUNDTABLE - EUROPE & TURKEY

Nihal Yuksel, Project Finance and Business Development Director, **Kalyon Holding AŞ**

Werner Grub, Managing Director, Head of Origination, **Export and Investment Fund of Denmark (EIFO)**

Vomic Nur Shah, Head of Origination, **UKEF**

Tufan Özkan, Executive Board Member and COO, **Bozankaya Group**

Moderator:
Dominik Zimmer, Executive Director, Head of Trade & Export Finance, **BayernLB**

WOODSTOCK - BREAKOUT 3

REGIONAL ROUNDTABLE - AMERICAS

Holger Caspar, Executive Director - Head of Export Finance Origination, **Landesbank Baden - Wurttemberg (LBBW)**

Nadine Holzhausen, Head of Export Finance, **Jebsen & Jessen Industrial Solutions GmbH**

Miguel Siliceo, Head of Investment Unit, **Ministry of Finance Mexico**

Justo Garcia, Director, Structured Finance, **HOMT España S.A.**

Moderator:
Laurent Eurin, Head of Development Structured & Export Finance for Americas, Asia & Turkey, **Societe Generale**

11:30 AM



GLASTONBURY - PLENARY

PANEL: THE ROAD TO NET ZERO - DESIGN YOUR PERFECT GREEN AND SOCIAL EXPORT CREDIT SYSTEM

This popular session format is back with a sustainable twist, here we look at methodologies, definitions, standards and frameworks, alongside new product innovations, green loans, biodiversity risks/opportunities and the nascent market for credit, ESG tied debt, social bonds and policies to incentivise and disincentivise positive and negative projects respectively.

Aline Ingram, Principal, Project Finance EMEA, **NexantECA**

Gunnar Ohrås, VP - Global Head Customer Finance Advisory, **Hitachi Energy**

Stephanie Wray, Group Board Director and Chief Sustainability Officer, **RSK Group**

Chris Mitman, Head of Export & Agency Finance, **Investec**

Olivier Mussat, CEO, **ATOME**

Moderator:
Kam Hessling, Senior Director, **Loan Market Association**

12:15 PM

COACHELLA - BREAKOUT 1

REGIONAL ROUNDTABLE - MENA

Manish Manchandya, Chief Financial Officer & Executive Vice President, **Saudi Electricity Company (SEC)**

Muhsin Alrustom, Group Chief Financial Officer Finance Unit, **ASYAD**

Balazs Szikla, Finance Manager, **Crescent Petroleum**

Ali Al Aradi, Superintendent Project Finance, **Bahrain Petroleum Company (BAPCO)**

Moderator:
Max Thompson, Editor at Exile Group, **Exile Group**

PRIMAVERA - BREAKOUT 2

REGIONAL ROUNDTABLE - ASIA

Laure Duvernay, Director - Project Finance and Business Development, **Alcatel Submarine Networks**

Toshimichi Hasegawa, Senior Representative, Representative Office in Paris, **JAPAN BANK FOR INTERNATIONAL COOPERATION (JBIC)**

Youngkuk Kim, Head of Project Finance Coordination Department, **Korea Trade Insurance Corporation**

Edward HUI, Regional Head of Structured Trade & Export Finance Asia Pacific, **Deutsche Bank**

Moderator:
Sun Jung Lee, Managing Director-Head of Export & Agency Finance, **Asia Pacific, Santander**

1:00 PM

LUNCH

2:00 PM

FOYER LEVEL 1: LINKEDIN HEADSHOT

Pop over to the meeting hub during the networking lunch to get a quick new headshot for your LinkedIn from our professional photographer!



2:30 PM

TRENDS, INNOVATION, AND EVOLUTION WITHIN ECA STRUCTURING

We shine a light on complicated deal structures including local deliveries, EPC contracts, multi-ECA, multi-currency transactions, reinsurance, refinancing and shorter tenors in response to the uptick in euro-dominated base rates. Is the trend of commodity traders tapping ECA debt here to stay? Why are we seeing an increased dominance of deals in developed markets? Are mid cap deals set to be the life blood of the market?

Francesca Beomonte, Global Head of Structured Trade and Export Finance, **UniCredit**

Michal Ron, Chief International Business Officer, **SACE**

Ralf Schwarzhaupt, Managing Director, **Jebsen & Jessen Industrial Solutions GmbH**

Moderator: Gabriel Buck, Founder and Managing Director, **GKB Ventures**

3:15 PM

PANEL: TXF AT 10: LEGENDARY PANELLISTS FROM 10 YEARS OF TXF GLOBAL SINCE PARIS 2013 RETURN TO STAGE TO REVIEW THE LAST 10 YEARS OF EXPORT FINANCE AND PLOT WHAT THIS MEANS FOR THE NEXT 10 YEARS

Maelia Dufour, President, **Berne Union**

Ralph Lerch, Head of Export Finance, **DZ Bank**

Angela Perez, Head of Structured Finance, **Elecnor**

Vineyesh Sawhney, Head of Financial Resources and Senior Vice President, **Reliance Industries Limited**

Charles Berry, Founding Director, **BPL Global**

Moderator: Jonathan Bell, Director and Editor in Chief, **TXF**

4:15 PM

CLOSING REMARKS

Hesham Zakai, Managing Director, **Exile Group**

