

Connecting you to possibility

Supporting Financial
Institutions globally



An aerial photograph of a wide river, likely the Rhine, flowing through a landscape under a dramatic sunset sky. The sun is low on the horizon, casting a golden glow over the clouds and the water. In the upper right corner, the wing and tail of an airplane are visible, suggesting a high-altitude perspective. The overall mood is serene and expansive.

“ Our transaction banking and financing expertise is trusted by over **1,400 Financial Institutions and Non-Bank Financial Institutions worldwide.** Our dedicated Financial Institutions team remains focused on delivering best-in-class client experiences, and with **continued investment in payment technology** and centralised EUR clearing through Frankfurt – with connections to Target2 and Euro 1 – we are a leading partner for our clients in Europe. ”

Phil Bowkley, Global Head of Financial Institutions Group, Barclays.

Our commitment to Financial Institutions

You need a banking partner that can match your global reach. That's why we have teams in 11 major financial centres across Europe, Asia and the Americas dedicated to helping Financial Institutions realise their international ambitions.

How we can help you



Access to Barclays' transactional and investment banking expertise through your Relationship Director



A Network Referrals Unit focusing on both inbound and outbound referrals across Barclays' international network



Deep sector experience and expertise to help you achieve your business goals



Expertise in payments, cash management, trade finance, Escrow and liquidity management, plus clearing house settlements and CREST clearing



Dedicated servicing teams supporting all your day-to-day operational requirements

Connecting you to the best of Barclays

Our corporate banking solutions can help your business to transact and trade easily, manage risks and finance your plans for growth.



Cash management

We can help streamline processes, optimise returns and automate everyday tasks to ensure cost-effective management of all your cash and working capital. We specialise in Sterling, Euro and multi-currency clearing, with a dedicated Frankfurt office offering consolidated and consistent Euro clearing.



Foreign exchange (FX)

We offer live rate and held rate FX solutions to help facilitate your global currency requirements. We offer the full suite of services from FX execution and straight-through processing of FX payments, through to risk management strategies.



Trade

Our global reach makes it more straightforward for you to realise your international ambitions. By taking a wide view of your trade requirements, our trade experts can provide flexible and strategic solutions and, as our client, you could benefit from our strong credit rating, vast geographical reach, dedicated FI Trade specialists, trade operations in multiple sectors, propositions for Letters of Credit and Guarantees, and Trade Refinancing capabilities.

Connecting you to the right people

A solid relationship with your banking partner and beyond can make a big difference. Our clients have access to ongoing support, including industry knowledge and experts from across Barclays.



Connecting you to seamless digital experiences

With complex business operations, busy schedules and big ambitions, our clients are often looking for ways to increase efficiency. Our digital services simplify your banking, so that you can get back to focusing on what matters.



Online banking, on the go

Get global access to your Barclays Corporate Banking activities, including cash management, payments, FX and reporting, from a single sign-in point with Barclays iPortal, available via your desktop and mobile app. Search 'Barclays iPortal' for more information.

Digital FX solutions

BARX Corporate provides the complete self-service FX trading solution for your business, delivering real-time trading in spot, forward and swap transactions across 60 currencies. BARX NetFX provides automated FX risk management, giving you greater control over spreads, cash flow and costs.

Open Banking

Open Banking is transforming how consumers and businesses can share their financial data securely and, in turn, enabling development of innovative financial services and products. Talk to us about how our teams can work with you to explore secure data sharing and API technology.

APIs

APIs are rapidly becoming an alternative channel to traditional online and SWIFT/H2H solutions for accessing core functionality, such as Balance and Transaction Reporting and Payment Initiation. We have embarked on a programme to offer any product, proposition, service or solution to be via online, SWIFT or H2H channels through APIs. We want to allow clients to integrate functionality directly into their front and back office applications to improve workflows and straight-through processing.

Virtual Banking

Virtual Banking offers the ability to open large numbers of virtual accounts, carry out automatic reconciliation of payments and receipts, execute and manage payments and generate a wide range of reports. Multiple propositions are offered within Virtual Banking, such as client monies management, funds administration or In-House Banking. Our clients benefit from a centralised view of their cash positions, reduced numbers of real bank accounts to manage, increased cost efficiencies through automated reconciliation and an overview of working capital in order to maximise returns on their assets.



Simplifying payments for Northern Trust

Northern Trust is a leading provider of asset servicing, asset management, wealth management, and banking to institutions, corporations, affluent families and individuals.

When Northern Trust was reviewing its growth strategy across Europe, we were delighted to lend a helping hand. In addition to supporting several Northern Trust offices with their EUR clearing needs, we were able to facilitate conversations with our teams across Corporate Banking and Investment Banking as well as provide access to our digital solutions.

Northern Trust is now leveraging our centralised clearing platform in Frankfurt, processing EUR payments on behalf of its clients through Target2 and Euro 1. By utilising this platform, Northern Trust has further streamlined its global operations and freed up time to focus on other cash management activities.

On top of supporting several Northern Trust locations with EUR and GBP payment solutions, debt issuances and trading, we've been working closely with them to explore their latest technological developments and how we can support them through our new Digital Banking APIs. As they continue to optimise real-time workflow automation, including payment processing, transaction reconciliation and balance reporting, we're helping Northern Trust with real-time automation of cash management, from updating balances and providing incoming payment notifications, to payment initiation and customer payment acceptance.

Pete Cherecwich,
President of Corporate and Institutional Services at Northern Trust



“ We have truly appreciated Barclays’ support and expertise in working with us on two Northern Trust strategic initiatives – firstly, **providing competitive and innovative EUR payment services** to a number of our global locations and secondly as we look towards our future goals and objectives for payments. We’ve not only benefited from their cash management expertise, but also their commitment to the next generation of real-time banking. ”

For more information on how we can support you with your global banking needs, speak to your Barclays Relationship Manager or visit barclayscorporate.com

barclayscorporate.com

Corporate and Investment banking clients

Following the UK's decision to withdraw from the European Union, our objective of ensuring we preserve market access for our clients remains. Please enquire for further details.

Barclays Bank Ireland PLC is registered in Ireland. Registered Office: One Molesworth Street, Dublin 2, Ireland, D02 RF29. Registered Number: 396330. A list of names and personal details of every director of the company is available for inspection to the public at the company's registered office for a nominal fee. Calls may be recorded for security and other purposes. Barclays Bank Ireland PLC is regulated by the Central Bank of Ireland.

Barclays Bank PLC is registered in England (Company No. 1026167) with its registered office at 1 Churchill Place, London E14 5HP. Barclays Bank PLC is authorised by the Prudential Regulation Authority, and regulated by the Financial Conduct Authority (Financial Services Register No. 122702) and the Prudential Regulation Authority. Barclays is a trading name and trade mark of Barclays PLC and its subsidiaries.

This brochure refers to our (meaning Barclays) Investment Bank, Private Bank and Barclaycard. Some of Barclays' Private Bank, Barclaycard and Investment Bank products and services are offered through Barclays Bank PLC in the UK.

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