

PARTNERSHIPS



TOP REASONS TO BECOME A PARTNER



FASTER, EASIER PAYMENTS

Become a partner and give your clients a faster, easier and more affordable way to send and receive international payments.



DEEP PARTNERSHIP CAPABILITY

Integrate via our open API or we can completely white-label the service to provide the quickest route to market.



REVENUE STREAM

Earn a competitive and fair commission from international payments made by your clients.

TransferMate

GLOBAL PAYMENTS

SEE WHAT OUR PARTNERS SAY

“ING is dedicated to offering seamless payment solutions and freedom of choice to its customers. This investment and partnership with fintech TransferMate adds to ING’s capability to help customers by saving time and money for international payments. The solution will become available to all SME and corporate clients of ING. The partnership perfectly fits our innovation strategy and we look forward to offering this service together.”

Evelien Witlox
Global Head of Payments and Cards
ING



In July 2018, ING Bank led a strategic Series A investment in TransferMate. ING Bank is also a partner, introducing TransferMate payment solutions to ING corporate clients.

“The deal demonstrated the bank’s commitment to deploying its capital and expertise in support of leading enterprises such as TransferMate. We will work with TransferMate and other digitally innovative partners to continue to ensure AIB Business customers have access to some of the best digital banking capabilities in the world.”

Colin Hunt
AIB Managing Director of Wholesale, Institutional and Corporate Banking
Allied Irish Bank



TransferMate partners with AIB, an Irish pillar bank, to greatly improve the international payments experience for corporate clients.