



**EVENTS  
SPONSORSHIP  
2024**

# UNRIVALED NEW BUSINESS AND DEAL ORIGINATION OPPORTUNITIES WITH THE GLOBAL PROJECT FINANCE COMMUNITY



## The essential destination for the project finance community

Proximo provides the project finance community with high-quality news, data, events, awards and has become the go-to resource for the latest developments, insights and research and for business development in the industry.

## Connecting you with the right people, all in one-business trip

We've seen first hand the importance of meeting face-to-face and our dedicated team curate event attendee lists with the most active commercial lenders, institutional investors, funds, law firms and developers in the project finance industry. Our events provide the tools to maximise networking opportunities through personalised introductions, our networking concierge service, and meeting focused programmes.

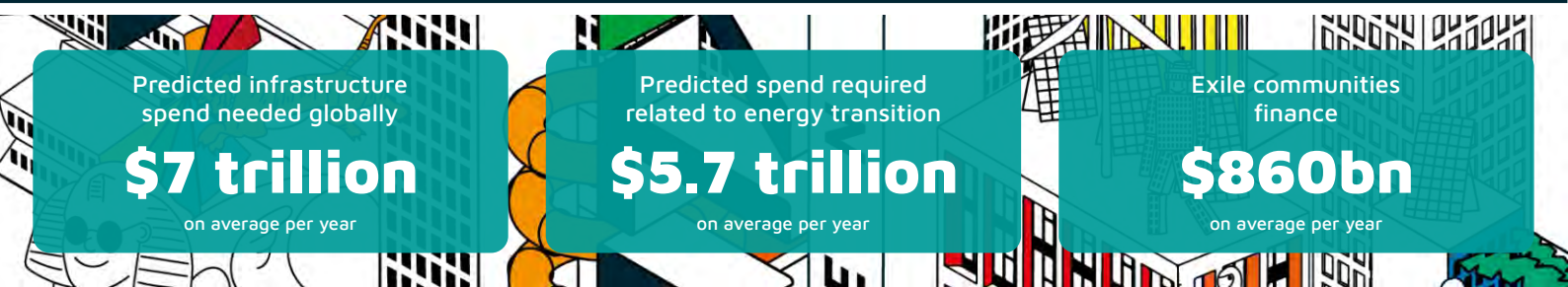
## We spotlight activities of commercial lenders, institutional investors, funds and developers, reporting and analysing everything they do in the market and collect the data on the deals they've backed

We aim to help our customers and clients stay on top of their game with the latest developments in the industry and connect you with the right people to help business development and origination. We bring the project finance community market-leading insight via our in-house intelligence team.

## Maximise deal-origination opportunities

Our parent company Exile group brings together our 3 key brands - Proximo - project finance, TXF export, trade and commodity finance and Uxolo - development finance. Covering the full spectrum of global commerce: from a 28-day letter of credit that allows an SME in the north of England to fulfill a small bilateral export contract to a 20-year multi-party, multi-billion dollar rebuilding project in Ukraine.

Our events bring together these communities to enable attendees to maximise deal-origination opportunities with events which are co-located with project, export, commodities and development finance dealmakers.



CONTACT US [MARKETING@EXILEGROUP.COM](mailto:MARKETING@EXILEGROUP.COM)



## Physical Events and Training Courses 2024

<b>February 27-28</b>	<b>Latin America Energy &amp; Infrastructure Finance Event, Miami</b> Incorporating <b>Latin America Awards Ceremony</b>	Latin America
<b>March 5-6</b>	<b>Middle East Energy &amp; Infrastructure Finance, Dubai</b> Incorporating <b>MENA Awards Ceremony</b>	MENA
<b>May 21</b>	<b>Americas Digital Infrastructure Finance Forum, Nashville</b>	North America
<b>May 21-22</b>	<b>Financing America’s Infrastructure, Nashville</b> Incorporating <b>North America Infrastructure &amp; Digital Infra Awards Ceremony</b>	North America
<b>June 11-12</b>	<b>Proximo Global: Financing Infrastructure &amp; The Energy Transition, Athens</b> Incorporating <b>European Awards Ceremony</b>	Europe
<b>September</b>	<b>Asia: Energy &amp; Infrastructure Finance, Singapore</b> Incorporating <b>Asia-Pacific Awards Ceremony</b>	APAC
<b>October</b>	<b>Africa: Energy &amp; Infrastructure Finance, Cape Town</b> Incorporating <b>African Awards Ceremony</b>	Africa
<b>November</b>	<b>Proximo US Power, Renewables &amp; Energy Transition Finance</b>	North America
<b>November</b>	<b>Project &amp; Export Finance Dealmakers Assembly</b>	Europe

"Unusually effective networking opportunities with speakers & participants with great depth of industry knowledge, thank you!"

**Susan Wisialko, Global Infrastructure Finance**

"Extraordinary platform to meet investors, borrowers, EPC contractors, regulators, all together with a great atmosphere and superb content."

**Hernan Baros, Vice Chairman, Petróleos del Perú S.A. - Petroperú**

## Webinar & Podcast Schedule 2024

MONTH	SUBJECT	REGION
January	Middle East Energy	Middle East
February	US Infrastructure / PPP	North America
April	European Renewables	Europe
May	Proximo deal data 2023: A full year Review	Global
June	Asia-Pacific Energy	Asia-Pacific
July	US Energy Transition	North America
August	African Energy	Africa
September	Digital Infrastructure	Global
October	Stadium & Arena Finance	North America
October	Latin America	Latin America
December	Annual round-up	Global

## Research Report Schedule 2024

MONTH	SUBJECT	REGION
February	Offshore Wind	Global
March	Latin America Market Report	Latin America
April	Digital Infrastructure Report	Global
June	Transport & Infrastructure Report	US
July	Infrastructure Risk Report	US
September	Energy Storage Report	Global
December	Energy Transition	Global

## Roundtable Schedule 2024

MONTH	SUBJECT	REGION
February	Offshore Wind	Global
April	Private Credit Insurance	Global
May	Asia Renewables	Asia
June	Energy Storage Financing	Global
October	New Horizons in Natural Gas Infrastructure	Global
November	Digital Infrastructure	North America and Europe

\*The schedules / products listed are subject to change



**ICEBREAKER DRINKS RECEPTION**



**COFFEE CART**



**NETWORKING DRINKS RECEPTION**



**CHARGING STATION**



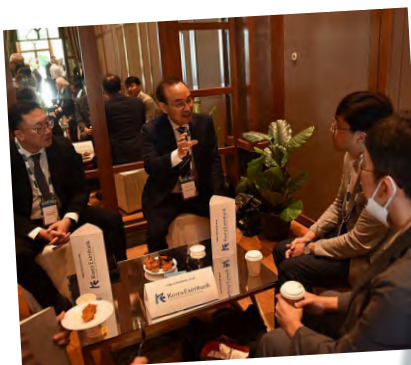
**LANYARDS**



**CUSTOM BRANDED ITEMS**



**PRIVATE MEETING ROOMS**



**MEETING TABLE**



**LINKEDIN HEADSHOT**



**RECHARGE ZONE**

Additional branding opportunities include **Networking Partner**, **Walking Tour**, **Breakfast Briefing**, **Lunch Sponsor**

Each branding opportunity is limited to one sponsor and available on a first come first served basis, so get in touch to avoid missing out: [marketing@exilegroup.com](mailto:marketing@exilegroup.com)

**Delivering  
insight,  
supporting  
origination  
& driving new  
business.**



**Proximo Intelligence has been developed to help individual deal-makers, teams and enterprises increase the efficiency and effectiveness of their business development and deal sourcing efforts.**

**HOW DOES PROXIMO INTELLIGENCE PROVIDE YOU WITH CRITICAL SUPPORT AT EVERY STAGE OF DEAL MAKING?**

- **GAIN EARLY ACCESS TO DEAL OPPORTUNITIES:** Weekly email alerts and customised data dashboards deliver a pipeline of future opportunities specifically suited to you & your speciality.
- **GROW & ESTABLISH YOUR INDUSTRY RELATIONSHIPS:** Get 30% off all in-person conferences & training courses, plus access to the VIP subscriber lounges at the events.
- **GET AHEAD OF THE COMPETITION:** Interpret your competitive advantage or areas for improvement quickly via our benchmarking and rankings tables.
- **WIN FUTURE BIDS:** Gain detailed information on your industry's deal information with our up-to-date news, analysis & opinions on the market.
- **UNDERSTAND OPPORTUNITIES & CHALLENGES:** Understand & address the challenges and opportunities your business faces more quickly using our sentiment survey data & trends reports.
- **INCREASE YOUR INDUSTRY PRESENCE:** Showcase your expertise plus search for potential business partners using our online deal-makers database.
- **EDUCATE YOURSELF AND YOUR ENTIRE TEAM:** Our training & conferences sessions are available on demand wherever, whenever.

PACKAGES	OBSERVER	LEADER	LEADER+
Market news, analysis & opinion pieces	✓	✓	✓
Customised daily & weekly newsletters	✓	✓	✓
Webinars & podcasts on demand	✓	✓	✓
Specialised rankings & benchmarking tables	✓	✓	✓
Limited access to the dealmakers database	✓	✓	✓
Access to conference sessions on-demand	✓	✓	✓
<b>30% discount to attend live conferences in person</b>	✗	✓	✓
Full data and trends reports	✗	✓	✓
Closed deal information inc. dashboards	✗	✓	✓
Access to new deal opportunities	✗	✓	✓
Full access to the dealmakers database including tranche and pricing info	✗	✓	✓
Upto three bespoke data requests from our analysts (per company)	✗	✓	✓
Real-time virtual access to live conferences & networking	✗	✓	✓
Full access to all online training modules	✗	✓	✓
Unlimited bespoke data requests	✗	✗	✓
Original industry sentiment surveys	✗	✗	✓
Bespoke dashboards	✗	✗	✓
Raw survey data	✗	✗	✓
Bespoke briefing on industry trends and market opportunities	✗	✗	✓



# Thank you for your support in 2024

## PROXIMO



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**Exile**  
Group

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