

An aerial, high-angle photograph of a city intersection at night. The scene is dominated by a large, multi-lane roundabout with glowing yellow and white lane markings. A modern, multi-story building with a glass facade and illuminated windows is visible in the upper left. The streets are filled with traffic, including numerous yellow taxis and several white vans. The overall atmosphere is that of a busy, well-lit urban center.

Mizuho Americas Overview

MIZUHO

Mizuho Americas is an extension of Mizuho Financial Group, one of the largest financial services firms in the world, providing banking and markets services across the region. The business has grown to offer a comprehensive suite of products, including corporate and investment banking, global markets, research, treasury services, and asset management.

With professionals throughout the US, Canada, Mexico, Brazil, and Chile, Mizuho's operations in the Americas connect a broad client base of major corporations, financial institutions, and public sector groups to local markets and a vast global network.

We combine Japanese culture and American talent, local market knowledge and global reach. These traits help us to act nimbler, see further, and adapt better in every decision, every day.

Our commitment to serving the region that is home to the world's largest economy, rich natural resources, and dynamic mix of established and emerging markets, is unwavering. We are dedicated to service in support of sustainability that creates and preserves prosperity for clients and the communities we serve. Learn more at mizuhoamericas.com.

ABOUT OUR PARENT COMPANY

Mizuho Financial Group is one of the largest financial institutions in the world, offering comprehensive financial and strategic services including private banking and venture capital through its subsidiaries. The group has over 900 offices and 60,000 employees worldwide in nearly 40 countries throughout the Americas, EMEA, and Asia. As of June 30, 2019, its total assets were \$1.8 trillion. Learn more about Mizuho Financial Group at www.mizuho-fg.com.

DEALS + AWARDS

- **Pemex's \$8 Billion Syndicated Loan signing**
Joint Underwriter (2019)
- **IBM's \$20 Billion US Investment, Senior Notes**
Joint Bookrunner (2019)
- **Oil & Gas Financing of the Year: TAG Pipeline**
(LatinFinance, 2019)
- **Syndicated Loan Deal of the Year**
Suzano Papel e Celulose SA (Bonds & Loans Latin America, 2019)
- **Ranked #1 Platform for US Investors Trading**
Japanese Cash Equities (Greenwich Associates, 2019)
- **Evolus Inc.'s \$60 Million IPO**
Active Bookrunner (2018)
- **Softbank Corp.'s \$23.4 Billion IPO**
Joint Global Coordinator, Listing Agent and Joint Bookrunner (2018)
- **Sprint's \$4.5 Billion Handset and Postpaid Securitization Facility**
Lead Arranger, Structuring and Administrative Agent (2018)
- **Greenwich Excellence Awards for Japanese Equity Sales; Quality/Intensity of Analyst Service; Best Company and Industry Knowledge; and Most Useful Conferences**
Greenwich Associates Study
(2018 North American Equity Investors – Japanese Equities)

Our Business

Corporate + Investment Bank

Our Corporate and Investment Bank (CIB) structure comprises a comprehensive suite of services that deliver the capabilities of our entire global enterprise to each client relationship. Our CIB bankers, brokers, analysts, and specialists work together across product lines to create tailored solutions.

Banking

Coverage

We offer industry expertise and value-add ideas across ten sectors including healthcare, TMT, energy, financial sponsors, and financial institutions.

Advisory

We advise on mergers & acquisitions, refinancing, spin-offs, and other corporate finance advisory solutions including cross-border transactions.

Debt and Equity Capital Markets

We're home to a leading debt and equity capital markets business that leverages our deep experience and broad distribution.

Securitization

A top US securitization arranger and funding provider, we have expertise across a broad range of asset classes.

Project Finance and Leasing

We help fund and finish major projects in support of infrastructure, mining, oil and gas, renewable energy, and thermal power initiatives. In addition, we lease and finance structures for clients with a variety of unique needs.

Markets

Equities

Our broad offering across US, Asian, and Japanese equity products provides corporate issuers and institutional investors with the trading, financing, research, cash, and derivatives capabilities required to meet their needs.

Fixed Income

We are a primary dealer with a full suite of cash products in credit, rates, and securitized products. In fixed income, we have the expertise to navigate global macroeconomic cycles of easing and tightening to keep us ahead of the curve and our clients well informed.

Derivatives and FX

We offer clients a full suite of rate derivatives products, as well as provide liquidity across FX spot and derivatives.

Futures

As a top-tier Futures Commission Merchant, we provide efficient clearing and execution services to clients worldwide.

FINANCIAL HIGHLIGHTS + RANKINGS

\$37 billion

market cap*

\$1.8 trillion

total assets*

17.87%

total capital ratio*

14.94%

tier 1 capital ratio*

No.1

Latin American Loans
(Mandated Lead Arranger)
(Bloomberg, 06/30/19)

No.2

Underwriter for debt offerings
in US utility sector
(S&P Global Market Intelligence, 6/30/19)

No.4

Lead arranger, US investment
grade power and utilities loans
(Bloomberg, 6/30/19)

No.8

US investment grade loans
(Bookrunner)
(Bloomberg, 6/30/19)

* Approximate figures for MFG as of June 30, 2019

Global reach and regional expertise, leveraged by experienced financial services professionals, is the key to our success.

Global Transaction Banking

Focusing on end-to-end working capital management solutions, including both cash management and trade finance, Global Transaction Banking takes a consultative and advisory approach designed to deliver innovative and highly-customizable trade and treasury products and services to clients in the US and abroad.

Japanese North American Banking

We support the long-term financing and advisory needs of Mizuho's Japanese corporate clients with a fully-integrated product platform and client relationship management structure. Close alignment of these two functions is key to increasing strategic insight into potential client business activity to drive idea flow and overall transaction development with Japanese corporates in the region.

Our Global Footprint



With a significant presence in the Americas and a large and growing global footprint, we are positioned to support client finance needs anywhere in the world.

Our Commitment to Social Responsibility

We take pride in being a good corporate citizen and giving back to the communities where we live and do business. Mizuho extends credit and makes investments that help revitalize underserved communities.

Through the Mizuho USA Foundation, we fund innovative programs that advance workforce development, affordable housing, economic development, and college and career readiness to help families and neighborhoods thrive.

As part of the Mizuho Cares program, we organize community service projects that respond to local needs and provide opportunities for employees to engage in their community through hands-on or skills-based volunteering. Mizuho Cares activities focus on supporting underserved youth, providing financial education, and responding to basic needs such as homelessness and hunger.

Mizuho became the first Japanese bank to adopt the Equator Principles, addressing regional environmental and social issues tied to funded projects.

**MIZUHO
CARES**



OUR CORPORATE VALUES

These principles guide our decision-making, behavior, and interactions with each other.

Client-Focused

Clients are at the center of all of our efforts

Innovation

We think ahead, and always deliver more than is expected

Collaboration

We build genuine relationships to maximize our collective strength

Responsiveness

We listen to our clients' needs to quickly deliver tailored services that have impact

Passion

We believe in our people and products, and that our hard work can make a difference



RECOGNITION + MEMBERSHIPS

- **Named to the Bloomberg Gender-Equality Index**
- **Work with Pride (wwP) Pride Index Gold Rating**
- **Exelon Diversity and Inclusion Honor Roll**
- **Markets Choice Women in Finance Awards**
- **Ellevate Membership**
- **Out Leadership Membership**

Diversity and Inclusion

Our talent represents a wide range of perspectives, experiences, and backgrounds that drive a high-performance culture.

Mizuho strives to create a work environment of mutual understanding, respect, and inclusiveness that fosters a diversity of ideas. We invite a wide range of perspectives, experiences, and backgrounds to enhance our businesses and create a workplace where every employee feels valued and inspired. This drives a high-performing culture where we put our clients' success first.

We are proud that our efforts to make Mizuho a diverse and inclusive employer are being recognized as areas of excellence.

Our Employee Resource Groups (ERGs) were established to advance diversity and inclusion at Mizuho.



Mizuho Women's Initiatives Network

The Mizuho Women's Initiatives Network promotes the advancement of women at Mizuho through programs supporting their professional development, leadership growth, enhanced visibility, and greater connectivity with other employees and clients.



Mizuho African Descent Employee Network

The Mizuho African Descent Employee Network identifies and implements initiatives to foster cultural awareness, inclusion and appreciation for the value of diversity as it relates to Black professionals and the broader community.



Mizuho Americas Pride Network

The Mizuho Americas Pride Network promotes cultural awareness and inclusion of LGBTQ employees and their Allies within Mizuho and with our clients and partners.



Mizuho Americas Asian Professional Network

The Mizuho Asian Professionals Network provides resources for the advancement of employees of Asian heritage and sponsorship of events and activities that further a firm wide appreciation for the contributions of the diverse cultures of Asia.

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mizuhoamericas.com/careers

