

MEWA 2024

Agency, Energy & Infrastructure Finance

HOSTED BY

TXF PROXIMO UXOLO



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#FMM&A24

MENA 2024

Agency, Energy, & Infrastructure Finance

HOSTED BY  **PROXIMO** 

MEET WITH INDUSTRY-LEADERS AT THE ULTIMATE HUB FOR DEAL ORIGATION ACROSS THE MIDDLE EAST

Step into the vibrant world of trade at Exile's (TXF and Proximo) MENA 2024, Dubai. Over two dynamic days, 300+ exporters, borrowers, traders, producers, lenders, ECAs, DFIs, insurers, and more unite, weaving frontiers into the discourse. Against the backdrop of Dubai's iconic skyline, we infuse innovation into the mix, driving new business and forging meaningful connections. Join us to navigate market trends, sustainable practices, and regulatory shifts while embracing the essence of a bustling marketplace.

When united, the export and project industries thrive. Experience the harmonious fusion of the three domains at MENA 2024, and stay on top of the market as industries are starting to collide.

MENA 2024 promises to provide you unparalleled networking opportunities with a wider range of dealmakers, all in the same place at the same time.

SPONSORSHIP PACKAGES:

Contact hesham.zakai@exilegroup.com

SPEAKING OPPORTUNITIES:

Contact max.kallmeier@exilegroup.com

DISCOUNTS ARE AVAILABLE ACROSS GROUP BOOKINGS:

Contact marketing@exilegroup.com

WHAT WILL YOU LEARN?

- What have the region's local ECAs been up to over the last year, and how is the Middle East shaping up as an export market?
- What does the pipeline for MENA's emerging markets - such as Jordan and Palestine - look like, and how can ECAs and DFIs support important projects in these countries?
- Saudi Arabia is a thriving hub of activity - what deals have closed over the last year, and what's still in the pipeline?
- What opportunities does Sub-Saharan Africa present to Middle Eastern companies? How much financing and equipment is flowing into Africa from MENA?
- Egypt closed some significant financings in 2022 despite significant political headwinds - what closed in 2023, and what does the pipeline look like for 2024?
- What role do DFIs play in closing transactions across the Middle East?
- What projects are underway to power MENA's energy transition?

VIEW THE FULL EVENT AGENDA

2023 DEAL HIGHLIGHTS IN MIDDLE EAST

PROXIMO

PROJECT AND
INFRASTRUCTURE FINANCE

\$31,428 total volume
20 deals

TXF

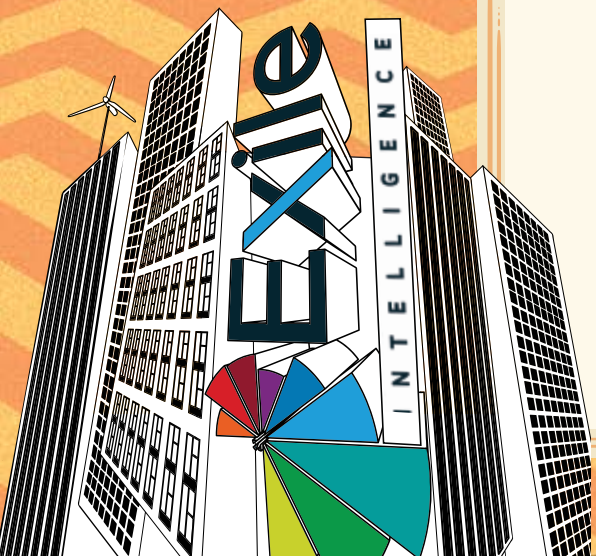
EXPORT FINANCE

\$14,610.06 total volume
10 deals

**2023 deals to date according to Exile's data*

WANT TO FIND OUT MORE? CONTACT
intelligence@exilegroup.com

#MENA24



WHAT TO EXPECT?

DAY 0 Included in your ticket will be a pre-event icebreaker in the evening. A great addition to your trip, giving you a relaxed setting to network with fellow dealmakers. Plus, you will get a headstart on building new relationships ahead of the conference.



DAY 1 Experience it all on day one: star-studded keynote panels, interactive sessions with gameshows and case studies, an awards ceremony, and end the evening with a well-deserved drinks reception.



DAY 2 Unlimited networking moments await! Participate in our industry & country roundtables and see how TXF & Proximo intelligence can support your workforce. It's the last day to connect face-to-face, so there will be plenty of deal talk!

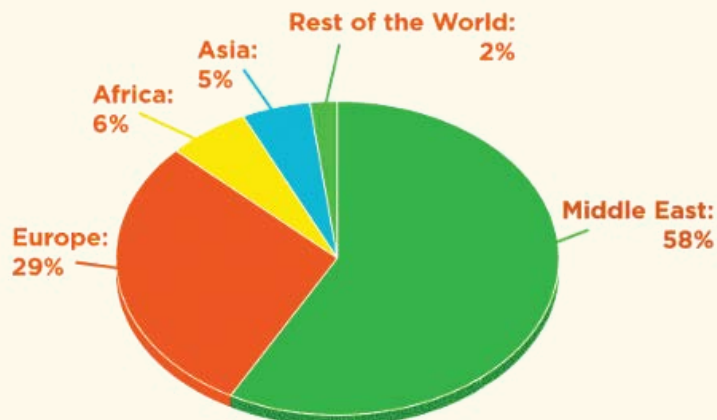


CONNECT WITH THE RIGHT PEOPLE, ALL IN ONE BUSINESS TRIP INCLUDING:

- 💡 The **ECAs** playing a pivotal role in supporting the transactions powering the continued growth of the MENA market
- 💡 The **funds** building diverse portfolios of assets in the region
- 💡 The strategic **sponsors** that are looking to diversify portfolios and support the growth of energy and infrastructure across the region
- 💡 The **borrowers** leading the charge in MENA's energy transition revolution and supporting critical infrastructure projects
- 💡 The **leading developers** in the MENA region looking for financing opportunities

* Plus MDBs, DFIs, exporters, consultants, traders, producers, project sponsors, commercial banks, private insurers, law firms

TYPICAL GUEST BREAKDOWN

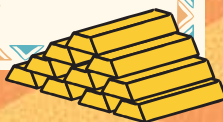


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WHO CAN I EXPECT TO BE THERE?

THE MOST ACTIVE DEALMAKERS IN THE MENA REGION, 2023 ATTENDEES INCLUDED:

Al-Ahly Capital Holding	Clifford Chance	Japan Bank for International	Saudi Arabia
Abu Dhabi Exports Office	COFCO International	Cooperation (JBIC)	Qatar National Bank (QNB
(ADEX)	Commercial Bank of Dubai	Jebsen & Jessen Industrial	Group)
Abu Dhabi Fund for	Control Risks	Solutions GmbH	RAKBANK (National Bank of
Development	Creative Associates	JP Morgan	Ras Al-Khaimah)
Abu Dhabi National Oil	International	Kalpataru Power	Reem Emirates Aluminum
Company (ADNOC)	Credit Industriel et	Transmission Ltd	Rescom Holdings
Acciona	Commercial (CIC)	KazakhExport	Roads and Transport
ACWA Power	Credit Suisse	Mark Cables	Authority (RTA)
ADNOC Refining	Crescent Group	Marsh	SACE
African Development Bank	Crescent Petroleum	Marubeni Corporation	Saudi Electricity Company
(AfDB)	DekaBank	Marubeni Water	(SEC)
Agrocorp International	Delphos International	Development and	Saudi EXIM Bank
AMEA Power	Demag	Investment	Saudi International
Arabian Construction	Derby Group	Masdar Energy	Petrochemical Company
Company	Deutsche Bank	MCB Bank	SEPCO 3 International
ASGC Group	DPWorld	Metlife	SERV - Swiss Export Risk
ASGC UK	DZ Bank	Microsoft	Insurance
Aston FFI (Suisse) S.A.	EDB	MIGA - Multilateral	SFIL
Asyad Group	Elecnor	Investment Guarantee	Sharjah Finance Department
Atro International	Elsewedy Electric	Agency	Siemens Energy
AXA XL	El-Sewedy Electric	Milbank LLP	Siemens Energy Global
Bahrain Petroleum Company	Emirates Development Bank	Ministry of Finance Egypt	Siemens Healthineers
Baker McKenzie	Emirates NBD	Ministry of Finance Saudi	Sinosure - China Export &
Bank Of America (BoA)	ETG Agro	Arabia	Credit Insurance Corporation
Banque Misr	Etihad Credit Insurance (ECI)	Ministry of Finance, Kingdom	Sipchem
BBVA	European Bank for	of Saudi Arabia – National	Sky Power Global
Bechtel	Reconstruction and	Debt Management Center	Societe Generale
BEEAH	Development (EBRD)	(NDMC)	Standard Chartered
Bergs & More	Export Trading Group	Mintz Group	Star Global
Besix	EY-AHB	Mitrelli	STRABAG International
BGN International	First Abu Dhabi Bank (FAB)	Mitsui & Co. Ltd.	GmbH
Blend Finance	French Economic Services –	Mitsui & Co., Ltd	Sumitomo Corporation
Bpifrance	French Embassy	Natixis	Sumitomo Mitsui Banking
CaixaBank	French Treasury	Nebras Power	Corporation (SMBC)
Capital of Africa	Freshfields Bruckhaus	New Development Bank	Swedish Export Credit
Capital Tap Holding	Deringer	Nokia	Corporation (SEK)
CC Solutions	G42	Norton Rose Fulbright	Tabreed
CEER National Automotive	GE Capital	OCP Group	Thales
Company	German Emirati Joint Council	ODDO BHF	Thales Group
CESCE Credit Insurance	for Industry & Commerce	Aktiengesellschaft	TotalEnergies
China Machinery Engineering	(AHK)	Omansat	TOTSA
Corporation	Gulftainer	OQ	Trafigura Group Pte
China National	Hassan Allam Holding	OQ Trading LTD	TuNur Ltd
Aero-Technology	Helaba (Landesbank	Orascom Construction (OCI)	TXF
Engineering Corporation	Hessen-Thüringen)	Philips	VEHICLES MIDDLE EAST FZE
China Railway Group Limited	Hitachi Zosen Inova	PIF	VINCI Energies
China State Construction	Hyundai Engineering &	Planet One Education	Wartsila
Engineering Company	Construction	Holding	Xcalibur Multiphysics
Citi	IFC World Bank Group	Portland Advisers	Yahsat
Citic Construction	Itochu Middle East FZE	Public Investment Fund of	Zest Associates



VENUE

MENA 2024 will take place at the stunning **Ritz Carlton Dubai**
The Ritz-Carlton, Dubai Al Mamsha St - Jumeirah Beach Residence - Dubai

ACCOMMODATION

We are currently offering a reduced room rate at the Ritz Carlton Dubai for event attendees. These rooms are available across the whole event week. The rooms are available at 1951 AED (single occupancy) per night. We have a limited amount of rooms available at this rate, so secure your place before our deadline on 11th February!



All booking queries and cancellations must be discussed directly with the hotel.
Any questions please contact operations@exilegroup.com



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“One of the best gatherings in the world for ECA, project finance”

ALI AL ARADI, Superintendent Project Finance, BAHRAIN PETROLEUM COMPANY

”

“We turned ambition into action, we made a lot of friendships last year, these friendships turned into 3 active deals, that we then closed during 2022”

NATASHA SALEH, Project Manager, ABU DHABI FUND FOR DEVELOPMENT

”

“The conferences that TXF hold globally allow us to meet our business goals and to meet the right stakeholders in the industry we are active in, from ECAs, DFIs to technology partners”

MADIHA ASLAM, Head of Project & Structured Finance, ASGC GROUP

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EARLY BIRD PRICE

In-Person ticket

£3999

Expires 26th January 2024

SOLD OUT

FULL PRICE

In-Person ticket

£4499

BOOK NOW

VIP ACCESS

(subscribers only)

£3149.30

Includes access to the subscriber lounge, 30% discount to all events plus news, data and more

BOOK NOW

MEET THE TEAM:



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