

# Aviation Finance at Investec



## Profit from our specialist expertise

With experience of working successfully with over 100 airlines, we offer clients rare levels of sector expertise. We are a specialist aviation finance business, with international reach, skilled in helping airlines and leasing companies grow. With many of our team drawn from the industry, our insight helps clients grasp new opportunities – and steers them from risk. Clients benefit from tailored

financial solutions which span lending (across the capital stack), leasing, bespoke funding, advisory, treasury risk management and FX strategies.

Through various investment platforms, we also offer institutions access to aircraft as an asset class across debt and equity. We are skilled in tailoring fund solutions to investors' specific risk and return needs.

## A comprehensive range of solutions for airlines and lessors



### Debt Financing

- Asset Lending
- Senior/Mezzanine Debt
- Portfolio Financing
- PDP Finance
- Corporate Jet Finance
- ECA Debt Arranging



### Leasing

- Sale and Leaseback Facilities
- Aircraft Trading
- Aircraft Leasing
- Platforms and Vehicles
- Bespoke Financing/Leasing Solutions



### Treasury Risk Management

- Interest Rate Derivatives



### Fuel Hedging



### Foreign Exchange

- Bespoke FX Strategies
- Execution
- Hedging Solutions



### Cash Management

## Strength in aviation funds

As a leader in this specialist field, we also provide institutions with two distinct means of investing in the potentially lucrative aviation sector as an asset class.

**Debt funds** – having pioneered the world's first aviation debt fund in 2014, we can provide you with easy, established access to our funds, valued in excess of \$1bn at the beginning of 2020.

**Leasing funds** – through us, institutions can invest in our aircraft leasing funds, our fourth having recently been closed. We have extensive experience of establishing, managing and selling funds and companies including IGAF, IASL and Goshawk.



Corporate & Investment Banking

Solutions. Capital. Empowered people.



## Our business in numbers

# 100

Years of combined experience in our aviation team

# \$10bn

In aircraft debt funded to date

As at 1 January 2020.

# 4

Number of aircraft leasing funds set up and closed

# \$5bn

Assets under management, co-investing in all managed platforms

## The Investec difference

**Deep sector expertise** – our dedicated, specialist aviation finance team has over 15 years of leasing expertise and has raised and structured over \$10bn of aviation debt

**Collaborative** – we believe client success is best achieved through close, open, long-term relationships

**Local insight, global reach** – offices in the UK, Ireland, Hong Kong, Singapore and South Africa ensure we have your world covered

**Out of the Ordinary service** – we believe in agility and proactivity. Our team will contact you when markets create opportunities or risk

**Recourse and non-recourse options** – to suit your specific risk and growth appetite

## About us

We are a leading UK corporate and investment banking business, part of Investec Bank plc rated A1 by Moody's and BBB+ by Fitch Ratings. Investec Bank plc is the main banking subsidiary of Investec plc, a FTSE 250 listed company.



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