

HSBC Trade Finance Solutions

At HSBC, we aim to connect the world through trade finance, helping business, people and the planet to thrive. No matter what your size, location, or growth aspiration, we're here to help you.

As the world's No.1 trade bank*, our global trade solutions can help clients to trade with confidence and finance their business.

Guarantees/
Standby
Letters of
Credit

Commodities
and
Structured
Trade
Finance

Import/
Export Letters
of Credit

Receivables
Finance

Supply Chain
Finance

To learn more, contact your
relationship manager
or visit www.hsbc.com



*Euromoney 2019 Trade Finance Survey

Guarantees/ Standby Letters of Credit

- ◆ Global Guarantee Proposition:
 - 'All-in' pricing structure to support guarantee issuance in over fifty markets. Full range of financial and performance standby issuances domestically and internationally
- ◆ Dedicated onshore support team
- ◆ HSBCnet online platform provides visibility and control.

Import/ Export Letters of Credit

- ◆ Mitigate risk and minimize strain on working capital
- ◆ Import solutions: LC, Collection, Pre- and Post-shipment Buyer Loans
- ◆ Export solutions: LC, Collection, Negotiation, Confirmation, Pre-shipment Seller Loans
- ◆ HSBCnet lets you issue payments electronically, view transactions and receive instant notifications on issuances, amendments and payments.

Supply Chain Finance

- ◆ Extends post shipment early payments to Suppliers, against Buyer's payment undertaking
- ◆ Suppliers decrease Days Sales Outstanding and know exactly when and what they will be paid
- ◆ greater flexibility on payment terms negotiation and control over working capital¹
- ◆ Supply Chain Solutions has global reach.

Commodities and Structured Trade Finance

- ◆ HSBC can deliver a number of solutions that finance flows of hard and soft commodities.
 - Obtain financing against a Borrowing Base of assets
 - Receive pre-export financing predicated on existing production capability
 - Supporting the suppliers of off-takers through advance payments

Receivables Finance

- ◆ In the US, HSBC can purchase up to 100% of the face value of our clients open ended receivables
- ◆ Better terms for with fast access to cash from receivables
- ◆ reduce leverage on your balance sheet With proper structure and confirmation with your auditor,
- ◆ Accelerate working capital and mitigate risk – Receivables are purchased on Limited Recourse basis



Trade finance and HSBCnet services are provided in the U.S. by HSBC Bank USA, N.A. All transactions are subject to U.S. sanction regulations. Additional terms and conditions apply. HSBCnet features and functionality vary by country.