



THE TRUSTED NETWORK FOR GLOBAL TRADE

OUR COMPANY

Vision

To create a better and brighter future for businesses and communities by making global trade accessible, digital and secure.

Mission

To build the global decentralised network for trade, powered by innovation, trust and collaboration.

Solution

Contour transforms trade finance products, such as letters of credit, using decentralised technology to bring together the world's banks, corporates and ecosystem partners onto a common, digital and trusted network.

VALUE PROPOSITION

What makes us unique

Created through a collaboration of the trade finance industry, we have the expertise and knowledge to unlock a digital future for trade – offering a simple, easy-to-use solution that is interoperable with the world's trade finance infrastructure.

COMPANY OVERVIEW

Formation

Jan 2018

Inception of Contour

Jan 2020

New Company founded in Singapore

What is Contour Network?

A distributed trade network, powered by R3's Corda blockchain software, that enables an enhanced degree of collaboration across the trade ecosystem.



Coordinates multiple events in a digitally distributed, collaborative environment



Banks, corporates and partners are permissioned into the network to control and manage their data confidentially



A new global standard, providing common digital infrastructure for all banks and corporates

Target Clients

- Innovator banks
- Early adopter corporates

Management

CEO: Carl Wegner

COO: Aaron Seabrook

CPO: Josh Kroeker

Ownership

- Member banks
- Delivery partners
- External investors

Current Partners & Members

MAJOR TRADE BANKS



PARTNERS



Completed Transactions

- Trials with 80+ banks and corporates in over 17 countries – in Asia, Middle East and Europe
- Wide range of industries including soybean meal, energy, petrochemicals, metals, retail goods and textiles
- Developed solutions for companies of all sizes – from SMEs to global multi-nationals & Fortune 500s

BENEFITS



Speed

Up to 90% process acceleration

- Deliver a low-cost, full-service digital trade network to your clients
- Integrate with your existing trade finance platforms; lower your cost to serve over time
- Offer clients a transparent real-time trade dashboard that improves efficiency & cost for them and their counterparties



Transparency Digitise operations

- Steer clients away from low margin undifferentiated solutions that compete on price. Instead, offer clients tailored solutions that compete on value
- Set working capital efficiency standards as a key market differentiator



Ease of Use

Integrate with current systems seamlessly

- Collaborate in the network and leverage the capability to your advantage
- Maximise your digital transformation whilst minimising the risk and investment



Confidential

Full data confidentiality and control

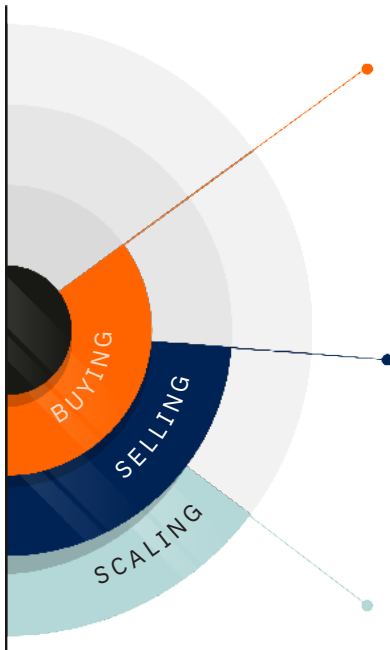


Blockchain is a key technology we are exploring and using with our own customers and, now, using for ourselves. We took a highly manual, complex transaction and made it more secure and efficient.

Rani Misra
Regional Treasurer,
APAC at Cargill

DIGITISING TRADE FINANCE

CONTOUR'S FIRST TASK: TRANSFORMING LETTERS OF CREDIT



BUYING

DIGITAL DRAFTING

Streamline admin and reduce costly errors.



ONE CONNECTED PLATFORM

Pay for one platform, connected to all of your bank relationships and trade partners.



TRACK AND AMEND

Streamline admin and improve cash flow planning.



SELLING

DIGITAL PRESENTATION

Utilise existing eBL standards in shipping industry to reduce presentation time from weeks to days.



TRANSACTION MANAGEMENT

Streamline administration to a single tool.



IMPROVE CASH MANAGEMENT

Get clarity into each transaction, allowing for better cash planning and eliminating time chasing payments.



SCALING

PRODUCT

More trade finance products and workflows.



INTEGRATION

Integrations with other digital networks in shipping, trading and government channels.



GLOBAL STANDARD

A new global standard for trade finance.



Interested to be part of the journey?
Email us at contact@contour.network

