

## UNRIVALED NEW BUSINESS AND DEAL ORIGINATION OPPORTUNITIES WITH THE GLOBAL COMMODITY FINANCE COMMUNITY



### The essential destination for the commodity finance community

TXF has provided the commodity finance community with high-quality news, data, events, and awards for the past 11 years, and has become the go-to resource for the latest developments, insights and research and for business development in the industry.

### Connecting you with the right people, all in one-business trip

We've seen first hand the importance of meeting face-to-face and our dedicated team curate event attendee lists with the most active lenders, producers, traders, law firms and insurers in the commodity finance industry. Our events provide the tools to maximise networking opportunities in the commodity finance community, through personalised introductions, our networking concierge service, and meeting focused programmes.

### We spotlight activities of lenders, producers and traders tracking, reporting and analysing everything they do in the market and collect the data on the deals they've backed

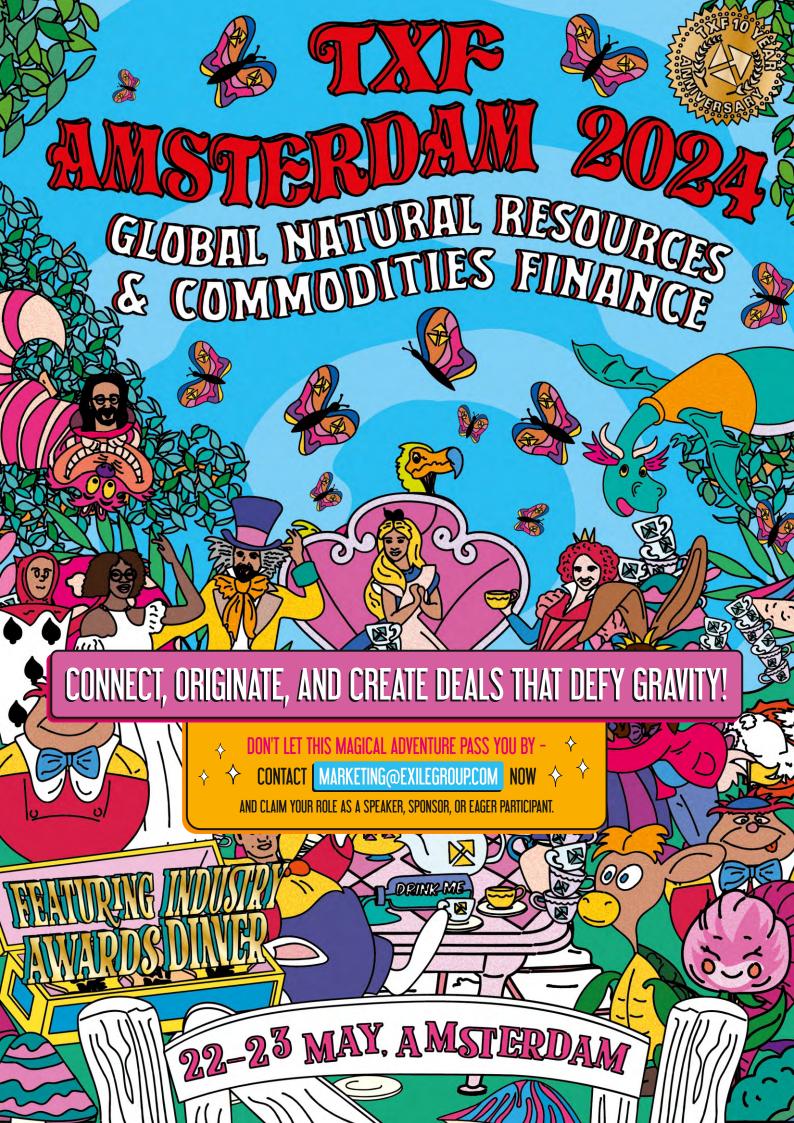
We aim to help our customers and clients stay on top of their game with the latest developments in the industry and connect you with the right people to help business development and origination. We bring the commodity finance community market-leading insight via our in-house intelligence team.

#### Maximise deal-origination opportunities

Our parent company Exile group brings together our 3 key brands - TXF export, trade and commodity finance, Proximo - project finance and Uxolo - development finance. Covering the full spectrum of global commerce: from a 28-day letter of credit that allows an SME in the north of England to fulfill a small bilateral export contract to a 20-year multi-party, multi-billion dollar rebuilding project in Ukraine.

Our events bring together these communities to enable attendees to maximise deal-origination opportunities with events which are co-located with project, export, commodities and development finance dealmakers.







ng Oppor



# CONNECT WITH THE RIGHT PEOPLE, ALL IN ONE-BUSINESS TRIP

Exclusively available to sponsors only.

# Make the most of your team's time at events by confirming your sponsorship package to include access to our dedicated networking concierge service.

We've seen first hand the importance of meeting face-to-face, let us connect you with the compatible business partners from a curated event attendee lists of the most active lenders and borrowers in the market according to TXF data.



### **BENEFITS INCLUDE:**

**TXF deal data backed insight** - Powered by our market-leading deal data, we deliver the latest developments in the industry and connect you with the right people to help business development and origination.

**Pre-event match matching** - Email introduction to up to 10 companies or contacts you would like to be introduced to or alternatively, let us suggest your most compatible business partners according to TXF Data.

**Onsite Introductions** - Support at the event itself to personally connect you with the right people to facilitate deal origination and new business.

**Post-event insights** - Following the event receive the latest market insights and opportunities relevant to you and your company.

# Delivering insight, supporting origination & driving new business.

TXF Intelligence has been developed to help individual deal-makers, teams and enterprises increase the efficiency and effectiveness of their business development and deal sourcing efforts.

GENCE

4

ш

Z

#### HOW DOES TXF INTELLIGENCE PROVIDE YOU WITH CRITICAL SUPPORT AT EVERY STAGE OF DEAL MAKING?

- → GAIN EARLY ACCESS TO DEAL OPPORTUNITIES: Weekly email alerts and customised data dashboards deliver a pipeline of future opportunities specifically suited to you & your specialty.
- → GROW & ESTABLISH YOUR INDUSTRY RELATIONSHIPS: Get 30% off all in-person conferences & training courses, plus access to the VIP subscriber lounges at the events.
- → **GET AHEAD OF THE COMPETITION**: Interpret your competitive advantage or areas for improvement quickly via our benchmarking and rankings tables.
- → WIN FUTURE BIDS: Gain detailed information on your industry's deal information with our up-to-date news, analysis & opinions on the market.
- → UNDERSTAND OPPORTUNITIES & CHALLENGES: Understand & address the challenges and opportunities your business faces more quickly using our sentiment survey data & trends reports.
- → INCREASE YOUR INDUSTRY PRESENCE: Showcase your expertise plus search for potential business partners using our online deal-makers database.
- → EDUCATE YOURSELF AND YOUR ENTIRE TEAM: Our training & conferences sessions are available on demand wherever, whenever.

PACKAGES	OBSERVER	LEADER	LEADER+
Market news, analysis & opinion pieces	<ul> <li>✓</li> </ul>	<b>~</b>	<b>~</b>
Customised daily & weekly newsletters	×	<b>~</b>	¥
Webinars & podcasts on demand	×	<b>~</b>	×
Specialised rankings & benchmarking tables	×	<b>~</b>	×
Limited access to the dealmakers database	×	×	×
Access to conference sessions on-demand	×	×	×
30% discount to attend live conferences in person	×	✓	<b>~</b>
Full data and trends reports	×	<b>~</b>	×
Closed deal information inc. dashboards	×	<b>~</b>	×
Access to new deal opportunities	×	<b>~</b>	×
Full access to the dealmakers database including tranche and pricing info	×	<b>~</b>	×
Upto three bespoke data requests from our analysts (per company)	×	<b>~</b>	×
Real-time virtual access to live conferences & networking	×	×	×
Full access to all online training modules	×	✓	×
Unlimited bespoke data requests	×	×	<b>~</b>
Original industry sentiment surveys	×	×	×
Bespoke dashboards	×	×	×
Raw survey data	×	×	×
Bespoke briefing on industry trends and market opportunities	×	×	×



# MATXF TXFnews.com

**Dominik Kloiber** Director & Co-Founder dominik.kloiber@exilegroup.com

**Hesham Zakai** Managing Director & Head of Events hesham.zakai@exilegroup.com

Lorenzo Fregene Business Development Manager lorenzo.fregene@exilegroup.com

Alex Sheriff Head of Events Sales alex.sheriff@exilegroup.com

Exile

TXF is part of the Exile Group