

ATOZ
AVIATION FINANCE

LET'S FLY TOWARDS PERFECTION





SOLUTIONS FOR THE AVIATION WORLD

The airline world has recently experienced an almost unprecedented period of prosperity. Whether during a boom or during a slowdown, airlines, lessors, lenders and investors face continuous challenges: while planning to take a big geographical step forward, while looking for the best possible financing, while being close to sign up for new aircraft, while validating their business model or while intending to get a solid grip on their risks.

At ATOZ Aviation Finance we structure and source financings for aircraft and engines through a wide variety of innovative and efficient methods and different investor types. We have experience in preparing, placing and managing large fleet orders. Clients also benefit from the team's expertise when it comes to M&A activities and airline business modelling.

Over the years, our team members have developed cash optimization tools and risk management strategies for fuel, currencies and interest rates in order to eliminate or significantly reduce financial risks within an airline.

In summary, our solutions proposed to airlines, lessors and other financial institutions consist in:

- Financing

Set-up and implementation of tailored structures enabling the sourcing of competitive funding, such as traditional debt and equity, insurance backed and other supported debt, leveraged tax leases, joint ventures, private placements and investment funds

- Fleet

Fleet planning, aircraft performance studies and contract negotiations for aircraft and engine purchases, sales and leasing

- Strategy

Mergers and acquisitions advisory, business-model reviews and profitability analyses, market and product studies

- Risk Management

Fuel price, interest-rate and currency risk mitigation planning and implementation

Clients can let themselves be guided by a proven team with professionals having held senior management positions at leading commercial and business airlines.

We put emphasis on gaining a deep understanding of our clients' needs and providing continuous guidance during the entire business process. From the ordering of aircraft until such aircraft leave the fleet, or for specific milestones within this cycle, our team understands how to make each project a success.




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WE LOOK BEYOND THE HORIZON
TO HELP YOU PLAN TODAY
FOR TOMORROW'S CHALLENGES



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