

# **MEET THE SPONSORS OF 2024**

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# MEET WITH INDUSTRY-LEADERS AT THE ULTIMATE HUB FOR DEAL ORIGINATION ACROSS AFRICA

AGENGY ENERGY & INFRASTRUCTURE FINANCE

PROXIMO UXOO

HOSTED BY

Embark on stunning Cape Town this October as we infuse innovation, driving new business and forging meaningful connections across two dynamic days.

Uniting the export, project, development and commodity finance communities at Exile's (TXF, Proximo & Uxolo) Africa 2024, experience the harmonious fusion with 200+ exporters, borrowers, traders, MDBs, impact investors, law firms, producers, lenders, ECAs, DFIs, insurers, and more in attendance.

Navigate market trends, sustainable practices, and regulatory shifts while embracing the essence of a bustling marketplace.

### SPONSORSHIP PACKAGES:

Contact *alex.sheriff@exilegroup.com* 

## SPEAKING OPPORTUNITIES:

Contact *aife.howse@exilegroup.com* 

### DISCOUNTS ARE AVAILABLE ACROSS GROUP BOOKINGS:

Contact marketing@exilegroup.com

# **TOP AGENDA PICKS**

- Project bankability: how do we get there?
- The 'just' transition: A realistic, accessible and fair journey

TXF

- Exporters take the stage: Optimizing offerings assessing the challenges when raising funding for a continent perceived as high risk
- ECA/DFI collaboration: Building the dream team
- Spotlight on South Africa: The nuances of a mixed economy

VIEW THE FULL AGENDA  $_{
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# **2023 DEAL HIGHLIGHTS IN AFRICA**

UXOO DEVELOPMENT FINANCE

Total volume in \$m: 54.001

Deals 526

EXPORT FINANCE

Total volume in \$m: **19,053** Deals **82**  PROJECT FINANCE Total volume in \$m:7550 Deals 60

PROX

6.88

\*2023 deals to date according to Exile's data WANT TO FIND OUT MORE? CONTACT intelligence@exilegroup.com

# WHAT TO EXPECT?

Included in your ticket will be a pre-event icebreaker in the evening. A great addition to your trip, giving you a relaxed setting to network with fellow dealmakers. Plus, you will get a headstart on building new relationships ahead of the conference.

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Experience it all on day one: star-studded keynote panels, interactive sessions with gameshows and case studies, and top off the evening with a well-deserved drinks reception.

Unlimited networking moments await! Rise early for a morning run, participate in our industry & country roundtables and see how TXF & Proximo intelligence can support your workforce. It's the last day to connect face-to-face, so there will be plenty of deal talk!

# WHO WILL I MEET?

#### The most active dealmakers across Africa! 2023 attendees:

#### BANKS

ABSA Banco Santander Bank Gospodarstwa Krajowego (BGK) Bank of Africa Citi Commerzbank **Deutsche Bank** DZ Bank HSBC **ING Bank** KfW IPEX-Bank MUFG Rand Merchant Bank Santander Santander Bank Stanbic Bank Standard Bank

#### DFIs

Africa Finance Corporation (AFC) British International Investing (BII) Deutsche Investitions- und Entwicklungsgesellschaft (DEG) Development Bank of Southern Africa (DBSA) FinDev Canada FMO - Dutch Entrepreneurial Development Bank International Finance Corporation (IFC) MIGA - Multilateral Investment Guarantee Agency MIGA World Bank Group New Development Bank U.S. International Development Finance Corporation (DFC)

#### **ECAs**

Afreximbank **CESCE Credit Insurance** ECIC (Export Credit Insurance Corporation of South Africa) EKF - Denmarks Export Credit Agency Export and Investment Fund of Denmark (EIFO) KUKE - ECA SACE SERV **UK Export Finance (UKEF)** US EXIM BANK - Export-Import Bank of the United States

#### **Government Institutions**

**Gauteng Treasury** Office of the Presidential Envoy & Ambassador at Large for Europe & Americas Prime Minister office of Guinea-Primature **U.S. International Development Finance Corporation - Office of Inspector General USAID** Power Africa Western Cape Government - Provincial Treasurv

#### Corporates (exporters, developers, manufacturers, borrowers, EPC contractors)

Africa Clean Energy Developments AGI Allied Pipe and Fittings Africa AMEA Power Amulet Group **Big Tree Brands** Bouvques Calik Enerji Denys nv ECC ECCO GmbH Flecnor Elof Hansson International AB Enval Group **GE Vernova** Hedmenn Strauss HOMT España S.A. Ιππονο Jan De Nul Jebsen & Jessen Industrial Solutions GmbH Kalpataru Power Transmission Ltd. (KPTL) Lithendo Projects Pty Ltd MAN Automotive Manganese Metal Company Maveg MCA Group Ministry of Transport Angola Minopex NMS Infrastructure NMS Infrastructure Group **OEC** Africa OECI / Tenenge UK Planet One Group

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OGMI **Romco Metals** Safenet Group Sun Africa LLC Themis Energy Thengashep Ghana Ltd Torhamer Trade Kings Wartsila Zambia Electricity Supply Corporation (ZESCO)

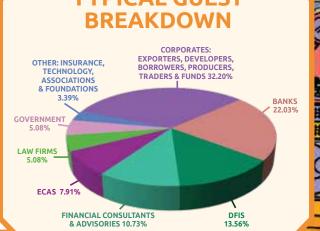
#### Law firms

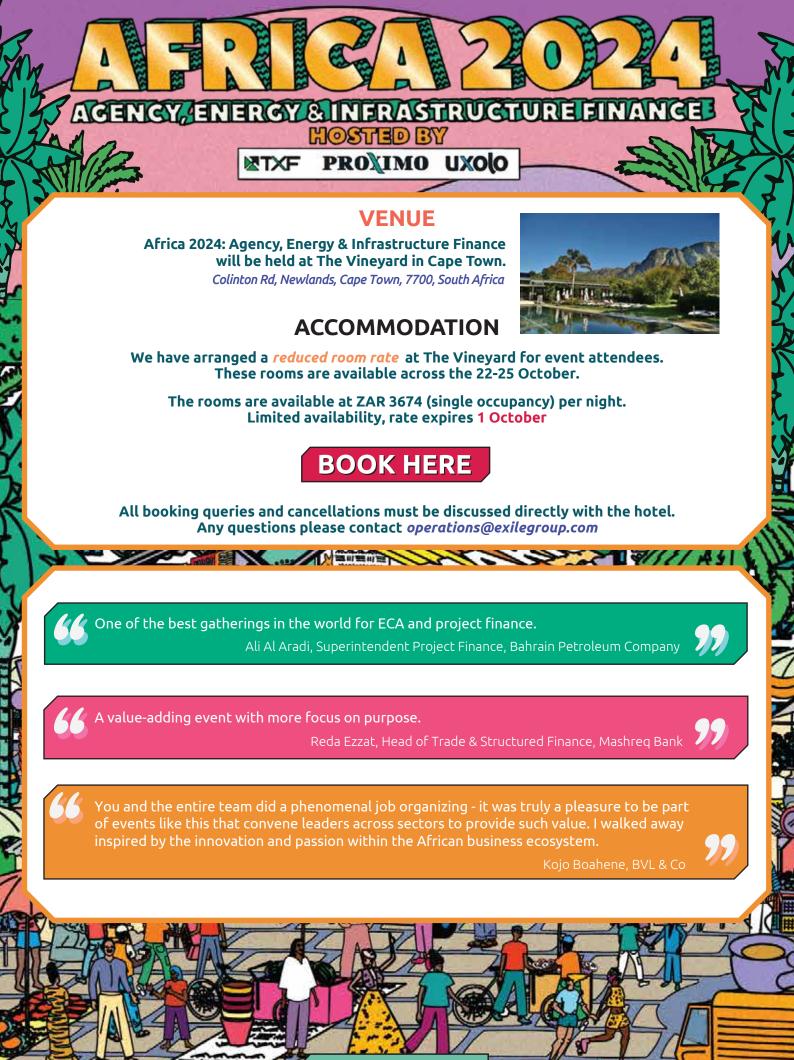
**Baker McKenzie** Bergs & More Clifford Chance Hogan Lovells Sullivan VdA Vieira de Almeida

#### Other (advisory service, investors, associations, tech)

Africa Infrastructure Investment Managers (AIIM) Ninety One SA (Pty) CIGFARO RegencyFN South African Chamber of Commerce United Nations World Food Programme S&P Global Ratings Counder Network

## **TYPICAL GUEST** BREAKDOWN





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# **BOOK YOUR TICKET**

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