



# Global Leaders in Aviation Finance

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Ireland has been at the heart of the aircraft leasing industry for over three decades and KPMG has advised on almost every major transaction over that period.



## KPMG – what we can do for you

The team at KPMG Ireland have been the leading advisers to the international leasing industry for over 30 years. We are globally recognised as the Aviation Finance and Leasing Centre of Excellence with over 150 senior professionals offering you an incomparable scale and depth of experience.

We provide a range of audit, tax and advisory services and can assist across a range of issues. No matter what stage your company is at, we have the expertise to help you.

## KPMG Ireland is the leading and largest transaction advisory firm in the global aviation finance market

- ▶ We are the only professional services firm identified in the “AirFinance Power 30” list of companies that make an essential contribution to aviation finance. To qualify, all companies had to meet one test: if they went out of business would the market feel a significant loss?
- ▶ We have the biggest concentration of aircraft leasing clients of any firm in the world, including the major deal-makers and deal-doers in the global aviation finance market
- ▶ We have advised on transactions in over 150 countries.

## The Aviation Leaders Report

Each year KPMG and Airline Economics produce an in-depth report, which captures the views of over 40 industry leaders across the leasing, airline and banking markets and includes the views of ratings agencies covering the sector.

To access the report, please visit [www.kpmg.ie/aviation](http://www.kpmg.ie/aviation)



“When you are advising practically every lessor in Ireland, you are a key player”

AirFinance Journal – Power 30

We are founder sponsors of both Airfinance and Airline Economics and we are also proud sponsors of Ishka. In 2020, you can meet us at any of the following events:

- ▶ **Airline Economics Growth Frontiers**  
Dublin, January 2020
- ▶ **Global Airfinance Conference**  
Dublin, January 2020
- ▶ **ISTAT Americas**  
Austin, March 2020
- ▶ **Airline Economics Growth Frontiers**  
Seoul, March 2020
- ▶ **Airline Economics Growth Frontiers**  
Tokyo, April 2020
- ▶ **Ishka: Investing in Aviation Finance**  
London, April 2020
- ▶ **Airfinance North America**  
New York, May 2020
- ▶ **ISTAT Asia**  
Hong Kong, May 2020
- ▶ **Ishka: The Aviation Finance Festival**  
Dublin, June 2020
- ▶ **Ishka: Aviation Investival Tokyo**  
Tokyo, September 2020
- ▶ **Airline Economics Growth Frontiers**  
Dubai, September 2020
- ▶ **ISTAT EMEA**  
Istanbul, October 2020
- ▶ **Airline Economics Growth Frontiers**  
New York, October 2020
- ▶ **Ishka: Aviation Investival New York**  
New York, October 2020
- ▶ **Airfinance Asia Pacific**  
Hong Kong, November 2020
- ▶ **Airline Economics Growth Frontiers**  
Hong Kong, November 2020
- ▶ **Ishka: Investing in Aviation: DACH**  
Munich, November 2020



KPMG is proud to be a founding sponsor of the UCD Masters in Aviation Finance

# Our services include:

## Tax & Legal

- ▶ Corporate and financing structures
- ▶ Leasing structures
- ▶ Tax reporting & disclosures
- ▶ Transfer pricing
- ▶ Jurisdictional analysis
- ▶ Tax opinions
- ▶ Employee tax
- ▶ Investor tax
- ▶ Due diligence
- ▶ Documentation reviews
- ▶ Company secretarial services
- ▶ Company incorporation

## Advisory

- ▶ Due diligence
- ▶ Mergers & acquisitions
- ▶ Financial forecast modelling
- ▶ Securitisation and transaction modelling
- ▶ Risk & pricing modelling
- ▶ Fleet analysis
- ▶ Governance and controls
- ▶ Financial and operational process improvement
- ▶ IT systems design and implementation
- ▶ Corporate restructuring
- ▶ Fundraising
- ▶ Data migration
- ▶ Internal audit
- ▶ Forensic services

## Audit & Assurance

- ▶ Objective reviews and audits
- ▶ Assessment of risk
- ▶ Recommendations for operational improvements
- ▶ Accounting opinions and comfort letters
- ▶ Technical accounting advice
- ▶ Stock exchange and regulatory reporting
- ▶ Investor-financier mandated reviews
- ▶ Securitisation services
- ▶ Comfort letters and net worth reporting
- ▶ IFRS/US/PRC-GAAP conversion services



# Our clients include:

- ▶ ACG
- ▶ AerCap
- ▶ AerDragon
- ▶ Aergen
- ▶ Aergo Capital
- ▶ AerSale
- ▶ AerVenture
- ▶ AFC
- ▶ Air Lease Corp
- ▶ Airborne Capital
- ▶ Airbus Financial Services
- ▶ Aircastle
- ▶ Airplanes Group
- ▶ Airspeed
- ▶ ALAFCO
- ▶ Aldus
- ▶ Alize Worldwide Ltd
- ▶ AMCK
- ▶ Amedeo
- ▶ Archway Aviation
- ▶ ASL Aviation Group
- ▶ AVIC International Leasing
- ▶ Avolon
- ▶ AWAS
- ▶ Banc of America Leasing
- ▶ BBAM Blackrock
- ▶ Blade Engine Securitisation
- ▶ BOC Aviation
- ▶ BoComm
- ▶ Carlyle Aviation Partners
- ▶ Castlake
- ▶ CCB Leasing International
- ▶ CDB Leasing
- ▶ China Aircraft Leasing Ltd
- ▶ CMB Financial Leasing
- ▶ Century Tokyo Leasing
- ▶ Challey
- ▶ CHC Helicopter
- ▶ Cityjet
- ▶ Doric Asset Finance
- ▶ DP Aircraft
- ▶ DVB
- ▶ EADS
- ▶ ECC Leasing
- ▶ Eirtech Aviation
- ▶ EirTrade
- ▶ Elix Aviation
- ▶ Engine Lease Finance
- ▶ Etihad
- ▶ EZ Air
- ▶ FLY Leasing
- ▶ FPG Amentum
- ▶ Fuyo General Lease Company
- ▶ Galaxy Aviation
- ▶ GA Telesis
- ▶ GECAS
- ▶ GOAL
- ▶ Goshawk
- ▶ GTLK
- ▶ Guggenheim
- ▶ Hudson Capital
- ▶ IAE
- ▶ ICBC Leasing
- ▶ Investec
- ▶ Irelandia Aviation
- ▶ Jackson Square Aviation
- ▶ Jetscape
- ▶ JP Lease
- ▶ Kahala Aviation
- ▶ KG Aircraft Leasing
- ▶ Killick Aerospace
- ▶ Korean Air
- ▶ Lease Corporation International
- ▶ Lighthouse Aviation
- ▶ Lobo Leasing
- ▶ Macquarie
- ▶ Magellan Air
- ▶ Magnetar
- ▶ MCAP
- ▶ Milestone Aviation
- ▶ Minsheng Commercial Aviation
- ▶ Mitsubishi UFJ
- ▶ Mitsui
- ▶ NEC Leasing
- ▶ Nord LB
- ▶ Nordic Aviation
- ▶ Norwegian Air Shuttle
- ▶ Novus
- ▶ Oakhill
- ▶ Odyssey Aviation
- ▶ ORIX Aviation
- ▶ Primus Aviation
- ▶ Rotor Engines Securitization
- ▶ Ryanair
- ▶ Saudia
- ▶ Seabury
- ▶ Stellwagon Group
- ▶ Shenton Aircraft Investment
- ▶ Skyworks
- ▶ SMBC Aviation Capital
- ▶ Standard Chartered
- ▶ TFM Aviation
- ▶ Triton Aviation/Worldstar Aviation
- ▶ Vermillion
- ▶ Viva Aerobus
- ▶ Volito
- ▶ Volito Goldman Sachs
- ▶ Voyager
- ▶ Waypoint
- ▶ Willis Lease
- ▶ Woodcreek



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To find out more about how we can assist, call one of our professionals today.

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